

# Annual Performance Report 2023







#### Who we are:

We are a local water supplier providing an essential public service while playing an active role in the communities we are privileged to serve.

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### Introduction



"At SES Water, we continue to stand by our vision to be an outstanding water company that delivers service excellence. We pride ourselves on being a local water supplier playing an active role in the communities that we operate in."

Paul Kerr Chief Financial Officer Our purpose is to harness the potential of water to enhance nature and improve lives. We believe it is not just our duty to supply water, but to use it as a force for local good.

Our Annual Performance Report should be read alongside our Annual Report and Accounts 2023, which is available on our website.

In this document we set out how we have performed against the performance commitments that we agreed with our regulator Ofwat for the third year of our Business Plan for 2020 to 2025 (also referred to as AMP 7). Included in this document are our regulatory accounts and regulatory tables that explain how we have performed as a business over the last 12 months.

Following on from last year, when we took the decision to split our reporting into our Annual Report (containing our financial and operational performance) and the Annual Performance Report (detailing our regulatory performance), we have continued with this split to provide two clear and concise documents.

The third year of AMP 7 has continued to present both operational and financial challenges for the Company. The increased levels of inflation in the last year have put pressure on our operating and financing costs, with various steps being taken by the Company to maintain financial resilience, while ensuring affordable bills, and that support continues to be provided to our customers, who have faced their own challenge through the cost of living crisis. Operationally, in difficult weather conditions we have continued to supply highquality water with minimal supply interruptions and are succeeding in reducing leakage.

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Paul Kerr Chief Financial Officer 14 July 2023

## Annual Board statement on the Company's purpose, direction, aspirations and performance

#### **Embedding purpose**

At SES Water, our ambition is to harness the potential of water to enhance nature and improve lives. We believe it's not just our duty to supply water, but to use it as a force for local good. That's why we are doing all we can to support the communities we serve, whilst protecting and enhancing our local environment.

Our purpose influences everything we do, underpinning what we do and how we do it, both now and in the future. Our company culture is built around our purpose, enabling us to achieve our goals through our people.

Our purpose will be delivered through decisive action. It puts our customers and the environment at the heart of our decision-making, ensuring we create solutions for better lives. We will continue to invest to deliver an excellent service that's free from interruptions and leaks.

We will bring benefits to the communities we serve, from being a diverse and inclusive place to work to eradicating water poverty. We will inspire the next generation through our education programme, and we will ensure we enhance our local environment and the natural resources we depend on.

And all of this will be achieved whilst continuing to do what we've always done – delivering an essential, resilient service, of the highest quality, all day, every day. For example, in the last year we have:

- Developed our relationships with landowners in preparation for more ambitious catchment and naturebased work
- Encouraged local community groups to improve their water efficiency by providing funding through our Every Drop Counts Community Fund
- Helped 19,735 vulnerable customers via Water Support Schemes
- Launched a new, online portal for our customers, allowing them to manage their account whenever and wherever they want
- Welcomed more than 2,800 teachers and pupils to Flow Zone (our Education Centre)

- Joined The Great British School Trip, which allows schools to apply for funding to enable more children to take part in school trips
- Won a silver RoSPA for Health & Safety
- Donated £28,000 to five local charities through our partnership with the Community Foundation for Surrey.

In addition, across September and October 2022, we held six events, reaching over 240 colleagues, to formally launch our purpose to the business. These events were designed to provide our people with a thorough understanding of our purpose and how they can help us achieve it through the work they do.

Finally, consultation and discussion on purpose, ambition and our associated steps to achieving these goals has been a key part of our ongoing Long-Term Delivery Strategy (LTDS) and PR24 customer research work, to ensure our short- and long-term delivery plans are appropriately aligned.

#### **Direction and aspirations**

As a Board, we work with executive management to ensure that our long-term strategy reflects the views of our customers and other stakeholders. The Board is involved at each stage of the process in developing both shortand long-term plans - from initial customer and regulator engagement, through development of every commitment to the final testing of acceptability with customers. In doing so, each independent non-executive director champions a key theme in our strategy and works with executives in ensuring these themes are underpinning what we do.

We published our Long-Term Vision in January 2018 and this complements our shorter-term five-year business plans for delivering a high-quality service to our customers. For 2020 to 2025, our plan is to built around five pledges and a series of performance commitments to deliver what matters most to our customers – our aspiration to ensure we maintain their top priority of a continuous supply of high-quality water as well as extra support for vulnerable customers, looking after the environment and helping our local communities thrive. As noted above, we are currently updating our overall purpose and ambitions in line with Ofwat's recent guidance on long-term strategic delivery plans as part of PR24 business planning. As a Board, we will continue to work closely with management in this process, ensuring appropriate engagement with all relevant stakeholders in this process, and alignment with other strategic plans, such as the draft Water Resource Management Plan.

#### Performance

Our Annual Report summarises the progress we have made during the third year of our Business Plan for 2020 to 2025. It also explains the challenges we have faced, particularly due to the high levels of inflation, resultant supply chain and financing costs pressures, together with the plans we have in place to make sure that we meet all our commitments over the next two years.

### Key highlights included that the Company:

- One of the top-ranking companies for our water quality, as measured by the Drinking Water Inspectorate
- Maintained its excellent performance for minimising the number of customers contacting us about the taste, smell or appearance of their water, which continues to be significantly better than industry average
- Stayed at or below the maximum allowed level of leakage every year since the target was first set more than 20 years ago, which is industry leading, and once again met our leakage reduction target
- Achieved our supply interruptions target, minimising disruption to our customers of their water supply
- Laid 13 kilometres of new main pipe in the past year and progressed a number of key mains replacement schemes across the supply area. As a result, the Company is on track to meet its target for the number of mains repairs in the remaining year of the AMP and improve overall network resilience
- More than two thirds of SES Water's customers are already metered and the Company is looking to provide meters for 90% of its customers by March 2025
- 19,476 customers are benefitting from the Company's Water Support

Scheme, which provides a 50% bill reduction to eligible people. This means SES Water is surpassing the target we set ourselves for year four of this five-year Business Plan period

- Surpassed this year's target of 80% for vulnerable support scheme helpfulness, with 81% of people surveyed saying the extra services offered are helpful
- Achieved its highest ever C-MeX ranking of 10th for the period January to March 2023. For the full year, the Company finished 13th, which is two places up from last year
- Increased the number of colleagues in the Customer Care team, which now answers more than 95% of calls within 30 seconds
- Retained the Wildlife Trusts' Biodiversity Benchmark Award for the third year at its Elmer Treatment Works and the second year at Fetcham Springs in Leatherhead. SES Water is the only water company to currently hold the accreditation and expects one more site to follow by 2025
- Launched its draft Water Resources Management Plan for consultation, which looks ahead 50 years and helps understand how much water will be available and how much will be needed to supply
- Saw that its vehicle fleet now comprises 30% electric vehicles, with each electric car helping to save 2-3 tonnes of CO<sub>2</sub>e per year, as well as reducing the impact on local air quality
- Partnered with Run Series to support both Run Gatwick and Run Reigate as the events' official water provider, preventing more than 24,000 single-use plastic water bottles from being given out at each event
- A charitable fund, in partnership with the Community Foundation for Surrey, has seen the Company donate more than £28,000 to support many good causes in the community.

The Board reviews the performance of the Company on a monthly basis. To ensure the Board that such reporting represents an accurate and complete set of information on the Company's performance, the Board:

- Relies on the Company's system of internal controls as described in the

Governance Report on page 81 of the Corporate governance report in our Annual Report. This internal controls systems ensures the production of both internal and external information by management, through an effective control environment, rigorous risk assessment process, accurate information system (which produces both financial and non-financial data), documented control procedures and an overall monitoring system to assess the accuracy and completeness of internally generated data

- Reviews the results of performance against financial and non-financial objectives. This takes the form of direct review and challenge with the executive directors and senior management in face-to-face sessions with the Board, to understand both historic and forecast performance, and the initiatives in place to ensure the latter remains on track to meet or outperform budgeted objectives
- Invites other employees of the Company to present at Board meetings to hear first-hand (as opposed to through executive management) data and insights into performance in certain areas. In the last year, this included sessions on implementation of our new billing system, health and safety, and leakage plans
- Utilises external parties where necessary to supplement that above work to gain further assurance on the accuracy and completement of performance data, together with requisite action points. Such assurance is obtained annually from PwC and Mott MacDonald as external auditors on financial and non-financial measures respectively.

#### Being a responsible business

We welcome the robust scrutiny that comes with being in a highly regulated industry that delivers an essential service to the public. As a Board, we place great importance on being transparent about how the Company is owned, managed and financed.

#### Information that is published includes:

 A customer-friendly online version of our Annual Report, ensuring that our customers know and understand how we are performing and how we spend the money from their bills

- A summary of our Business Plan for 2020 to 2025, which details our five pledges, our 26 performance commitments and the activity we will undertake to deliver them, including the part that our customers can play
- A summary of how we manage our water resources, ensuring that we are able to meet the demands of a growing population over the next 100 years and the impact climate change has on our business
- 'Keeping it clear' an annual easily digestible summary explaining our finances, where money is spent, how bills are set, our simple UK-based ownership structure and the role of the Board
- An early view of our LTDS for PR24
- Our annual gender pay gap report and a summary of what we are doing to close the gap
- Minutes of key governance meetings, including the Board and the Customer and Environmental Scrutiny Panels, available on our website. Such panels also benefit from external chairs and membership
- Key policies such as our dividends policy and executive pay policy - are available on our website and within our Annual Report.

Further information is set out below on how the Board continues to meet Ofwat's leadership, transparency and governance principles, and how the Company is meeting its legal, statutory and regulatory obligations.

#### Governance

As a Board, we follow the UK Corporate Governance Code, with some small exceptions that are set out in the Compliance section of our Annual Report, and the Ofwat Principles on Board Leadership, Transparency and Governance. You can find full details about our structure, compliance and corporate governance arrangements in our Annual Report on pages 72 to 86.

Further information is available below on how the Board continues to meet Ofwat's leadership, transparency and governance principles, and how the Company is meeting its legal, statutory and regulatory obligations.

### Leadership, transparency and governance

#### **Meeting Ofwat's 2019 objectives**

Ofwat's updated principles on Board leadership, transparency and governance came into force on 1 April 2019. The Board considers that it has met these objectives as noted below.

	Provide stars
Ofwat objective and underlying provisions	Board's view
<b>Purpose, values and culture</b> The regulated Company Board establishes th and is satisfied that these and its culture refle	
The Board develops and promotes the Company's purpose in consultation with a wide range of stakeholders and reflecting its role as a provider of an essential public services.	We have noted at the start of this annual statement the work that the Board continues to ensure the Company's purpose, strategy and values are clearly established and adhered to throughout the Company. This focus on purpose and reflectio – of the role of the Board in defining such matters has continued
The Board makes sure that the Company's strategy, values and cultures are consistent with its purposes.	<ul> <li>The role of the board in defining such matters has continued to be considered at all Board meetings, and in particular at our separate Board Strategy Day discussions. In 2022/23, we have relaunched our purpose through a series of events</li> <li>for our colleagues and supply chain partners to provide a</li> </ul>
The Board monitors and assesses values and culture to satisfy itself that behaviours throughout the business is aligned with the Company's purpose. Where it finds misalignment, it takes corrective actions.	thorough understanding of our purpose and how they can help up achieve it through the roles they do.
Companies' annual reporting explains the Board's activities and any corrective actions taken. It also includes an annual statement from the Board focusing on how the Company has set its aspirations and performed for all those it serves.	As noted in both our Corporate governance report (in the Annual Report and Accounts 2023), and within this statement, the Board's activities are clearly explained, and we have already included this signed statement to explain the Board's focus on the Company's vision, purposes, aspirations and strategy.
Ofwat objective and underlying provisions	Board's view
Standalone regulated Company	
The regulated Company has an effective Boa	
for all aspects of the regulated Company's bu	isiness for the long term.
The regulated Company sets out any matters that are reserved	We have included expanded disclosures in this year's Annual Report

for shareholders or parent companies (where applicable) and explains how these are consistent with the Board of the regulated Company having full responsibility for all aspects of the regulated Company's business; including the freedom to set, and accountability for, all aspects of the regulated Company strategy. being conducted by our shareholders. Board committees, including but not limited to Audit, Remuneration and Nomination Committees, report into the Board of the regulated Company, with final decisions made at the level are made at the regulated Company level. of the regulated Company. The Board of the regulated Company is fully focused on the

activities of the regulated Company; takes action to identify and manage conflicts of interest, including those resulting from significant shareholding, and ensure that the influence of third parties does not compromise or override independent judgement.

and Accounts 2023 to be transparent about matters reserved for the Board and how the Board of the regulated Company has full responsibility for the regulated Company's business. No matters are reserved solely for shareholders or other holding companies. We have also included disclosure on how the Board has focused on the regulated Company during the ongoing strategic review

As noted in the Corporate governance report, all committees report into the Board of the regulated entity and final decisions

Our Corporate governance report discusses in detail the focus of the regulatory Company Board, and how Board matters are discussed and reviewed utilising the skills and objectivity of the entire Board. with no areas of judgement being compromised by the influence of third parties. This includes the Board's monitoring of directors' interests and potential transactions with associated companies.

Ofwat objective and underlying provisions	Board's view
<b>Board leadership and transparency</b> The Board leadership and approach to transpa trust in the regulated Company and ensure ac	
Regulated companies should publish the following information in a form and level of detail that is accessible and clear for customers and stakeholders.	We continue to make progress in this area as noted below.
An explanation of Group structure.	Included on pages 6 to 7 of the Annual Report and Accounts 2023.
An explanation of dividend policies and dividends paid, and how these take into account of delivery for customers and other obligations (including to employees).	This is contained within the Directors' report in the Annual Report, and has been updated for comments received from Ofwat in respect of clearer explanations for the quantum of – and reasons for – dividend payments.
An explanation of the principal risks to the future success of the business, and how these risks have been considered and addressed.	This is contained within the 'Principal and emerging risks' section of the Annual Report and Accounts 2023.
The Annual Report includes details of Board and Committee membership, number of times met, attendance at each meeting and where relevant the outcome of votes cast.	We have included these matters within our current Corporate governance and Committee reports in the Annual Report and Accounts 2023.
An explanation of the Company's executive pay policy and how the criteria for awarding short and long-term performance related elements are substantially linked to stretching delivery for customers and are rigorously applied. Where directors' responsibilities are substantially focused on the regulated Company and they receive remuneration for these responsibilities from elsewhere in the Group, policies relating to this pay are fully disclosed at the regulated Company level.	These matters relating to executive pay policy are included within our current Remuneration Committee report in the Annual Report and Accounts 2023. The remuneration policy presented continues to reflect feedback received from Ofwat recently with respect to weighting of environmental responsibilities within executive pay.

Board's view

**Board structure and effectiveness** Board and its committees are competent, well run and have sufficient independent membership, ensuring they can make high-quality decisions that address diverse customers and stakeholder needs.

Board and Board committees have appropriate balance of skills, experience, independence and knowledge of the Company. Boards identify what customer and stakeholder expertise is needed in the Board room and how this need is addressed.	As noted in our Corporate Governance and Nomination Committee reports in the Annual Report and Accounts 2023, we believe that the Board and its committees have the appropriate balance of skills, experience and independence, together with knowledge of the Company and customer expectations.
Independent non-executive directors are the largest single group in the Board.	We adhere to this provision.
The Chair is independent of management and investors on appointment and demonstrates objective judgement throughout their tenure. These is an explicit division of responsibilities between running the Board and executive responsibility for running the business.	As noted in our Corporate governance report, our new Chair - Dave Shemmans - was independent upon appointment.
There is an annual evaluation of the performance of the Board. This considers the balance of skills, experience, independence and knowledge, its diversity, how stakeholder needs are addressed and how the over-arching objectives are met, the approach is reported in the Annual Report and any weaknesses are acted on and explained.	As described in our Corporate governance report within the Annual Report and Accounts 2023, an evaluation of Board effectiveness is performed every year. In 2022/23, an internal Board effectiveness review was conducted, the results of which are documented in the Annual Report and Accounts 2023.
There is a formal, rigorous and transparent procedure for new appointments which is led by the Nomination Committee and supports the overarching objective.	We adhere to a rigorous appointment procedure for new directors as noted in our Nomination Committee report within the Annual Report and Accounts 2023.
To ensure there is a clear understanding of the responsibilities attached to being a non-executive director in this sector, companies arrange for the proposed, final candidate for new non-executive appointments to the regaled Company Board to meet Ofwat ahead of a formal appointment being made.	We continue to apply this provision, with recent non-executive director appointments meeting with Ofwat.
There is a majority of independent members on the Audit, Nomination and Remuneration Committees and the Audit and Remuneration Committees are independently led.	We adhere to this provision.

### Leadership, transparency and governance continued

#### Consideration of Ofwat's recent Board leadership, transparency and governance report

Ofwat's latest formal BLTG report was issued in February 2021 and, while the Company was only mentioned once in report (in connection with enhanced LTIP disclosures as noted below), the Board considered the guidance provided by Ofwat and addressed the pertinent items that apply to SES Water as follows:

Areas for improvement and focus	Board's view
Purpose, values and culture	
Focus on the impact of purpose and of it being embedded/ aligned through the Company's strategy, values and culture.	The Board has renewed its focus on purpose and embedding this into the Company's culture as noted at the start of the annual statement.
Standalone regulated Company	
Continue to be clear on matters reserved for the Board, and clearly explain how the regulated Company Board has full responsibility for all aspect of its business for the long-term.	The Board has formally reviewed these reserved matters again in 2022/23 and continues to be fully responsible for all regulated Company matters as documented in the Corporate governance report in the Annual Report and Accounts 2023.
Be clear on the policies in place to identify conflicts of interest for individual Board members, and consider what action may be needed should a situation arise where there could be a conflict with interest outside of the regulated Company.	While no conflicts of interest have been noted in 2022/23, the Corporate governance report within the Annual Report and Accounts 2023 continues to document the policy for conflicts of interest for individual Board members.
Board leadership and transparency	
Specifically, for SESW, update the LTIP reporting to be clear on the linkage to delivery for customers. Be clear about how the metrics chosen incentivise stretching performance delivery for customers.	This linkage between LTIP incentivisation and customer delivery was strengthened in the prior year executive pay policy as documented in the Remuneration Committee report within the Annual Report and Accounts 2023.
Ensure there is an adequate explanation as to how the dividend policy was actually used in decision-making on whether or not to declare dividends, and for dividends declared, how the amount was decided.	An expanded explanation on application of our dividends policy for 2022/23 is provided in the Directors' report within the Annual Report and Accounts 2023.
Ensure transparency of Group structure, ensuring it is easy to find structure diagrams on the website. Structure diagrams also need to address the 'why' of structures as well as the 'what' of structures.	Our Group structure continues to remain straightforward as documented on pages 6 to 7 of the Annual Report and Accounts 2023, with an explanation provided of the 'why' for key entities in the structure.
Board structure and effectiveness	
Continue to be clear on independence of Board members, including the Chair, especially where parent and regulated companies Board membership overlaps.	The Corporate governance report within the Annual Report and Accounts 2023 continues to document the status of the independence of our directors, including those involved on the Board of our main Group entity, East Surrey Holdings Limited.
Continue with external Board effectiveness exercises, revisiting recommendations from prior evaluation and actions taken.	We continue to utilise a third party when appropriate to perform an external board effectiveness review, as documented in the Corporate governance report within the Annual Report and Accounts 2023, with prior year recommendations also revisited.
Consider diversity in the broadest sense when making decisions relating to the membership of boards/committees, ensuring the Company is equipped to make decisions that meet the needs of all employees.	We have published an updated equality, diversity and inclusion policy in 2022/23, after review and consideration by the Board, which will enable further advance of diversity throughout the business.

#### Approved by the Board of Directors on 14 July 2023:

Dave Shemmans Ian Cain

Officer

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Paul Kerr Chief Executive Chief Financial Officer

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Senior Independent Director

Murray Legg Rebecca Wiles Jon Woods

director



Kenii Oida

director



Chair

Ken Kagevama Non-executive director

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## Statements of the directors to the Water Regulation Authority

#### (I) Certificate of adequacy including statement on sufficiency of financial resources and facilities

Under Condition P of the Company's licence, the directors of the Company are required to provide a certificate stating that in the opinion of the Board of Directors (the 'Board'), the Company will have sufficient resources to enable it to carry out its regulated activities, for at least the 12 month period following the date on which the certificate is submitted to Ofwat. PwC, as our external auditor, provides third party assurance with respect to the financial and resources section of this certificate in its associated external audit opinion.

#### Certificate

The directors certify that in their opinion:

- The Company will have available to it sufficient financial resources and facilities to enable it to carry out, for at least the next 12 months, the regulated activities (including the investment programme necessary to fulfil its obligations under the Appointment)
- The Company will, for at least the next 12 months, have available to it management resources and methods of planning and internal control which are sufficient to enable it to carry out those activities
- All contracts entered into with associated companies include all necessary provisions and requirements concerning the standard of services to be supplied to the Company, to ensure that it is able to meet its obligations as a water undertaker.

#### **Evidence considered** by the Board

In providing this certificate, the directors have taken into account the following evidence:

#### **Financial resources and facilities**

- The budget and capital expenditure programme for 2023/24 approved by the Board
- The expected 2024/25 operating and capital expenditure levels in our AMP 7 Business Plan, as updated for recent reforecasts
- The assessment of financial resilience provided by management as part of the going concern assessment conducted for issuance of the Annual Report and Accounts 2023.

This included:

- An assessment of the Company's current and projected liquidity
- Equity commitments of £22m from the ultimate shareholders to be provided between July 2023 and March 2024, with further amounts to be advanced if downside risks crystallise (see further 'Material issues or circumstances' below)
- The continued use of the aggregate £75m revolving credit facilities (RCFs) (with £50m available to the Company until July 2024 and £25m until March 2025, with positive expectations on associated refinancing) and a further £1m bank overdraft
- Compliance with the financial covenant ratios associated with the Company's long-dated bond
- Available headroom under the long-dated bond covenants to facilitate seeking additional debt (see further 'Material issues or circumstances' below)
- Stress-testing of the above headroom, including the continuing effects of inflation increases on the Company and customers
- The Company's performance against the first three years of the PR19 Final Determination
- The continued investment grade quality of the Company's credit
- The long-term viability statement, together with underlying assumptions, set out in the Annual Report and Accounts 2023
- Consideration of how possible outcomes of the ongoing strategic review might affect the financial resources available to the Company.

Based on the evidence reviewed and challenged by the Board as noted above, the Board is satisfied that the Company will have available to it sufficient financial resources and facilities to enable it to carry out, for at least the next 12 months, its regulated activities (including the investment programme necessary to fulfil the Appointee's obligations under the Appointment).

#### Management resources

- The reviews, conducted through the Nomination Committee, of senior management performance, skills and experience and the CEO's views of the development required to enhance this skillset
- The Company's recruitment policy and reports on staff engagement
- The annual review presented by the CEO to the Nomination Committee of succession planning for key management and staff
- Reports, via the monthly Board performance report, of various people matters, including staff turnover, training courses, online learning, induction programmes and learning and development being provided to the staff
- Review and approval of the Company's Code of Conduct and Business Ethics and processes for ensuring diversity
- Reports, via the monthly Board performance report, on key projects (including businesswide systems and capital projects) and associated resource levels to deliver such projects
- Ongoing review of the composition and independence of the Board, to ensure management is effectively supported throughout the year.

Based on the evidence reviewed and challenged by the Board as noted above, the Board is satisfied that the Company will, for at least the next 12 months, have available to it management resources which are sufficient to enable it to carry out its regulated activities.

### Statements of the directors to the Water Regulation Authority continued

#### Systems of planning and internal control (including risk management)

- The overall risk management framework and oversight processes, as detailed in the Company's Compliance Code
- Review of the Company's risk register and mitigating actions every six months
- Review and approval for the 2023/24 internal audit programme developed by management, and review of actions arising and mitigation next steps
- External control reports provided by PwC, including reports on information technology general controls
- Management's business continuity plans, including water resource plans and system-based resilience plans
- The planning underpinning the sound overall operational performance in the first three years of AMP 7
- The Company's Code of Conduct and Business Ethics, which details policies to prevent fraud and other unethical behaviour, and the Company's whistleblowing policy.

Based on the evidence reviewed and challenged by the Board as noted above, the Board is satisfied that the Company will, for at least the next 12 months, have available to it methods of planning and internal control which are sufficient to enable it to carry out those activities.

### Rights and resources other than financial resources

- Regular reports to the Audit Committee on the status of the Company's information and operational technology
- Reports via the monthly Board performance report - on access to water resources, the status of the Company's network and treatment facilities, cyber-security matters, levels of proactive and reactive maintenance levels, and treatment work outages

- Reports on the Company's insurance renewals and coverage levels
- Reports via the monthly Board performance reports on the status of key contracts, in particular contracts with key suppliers associated with the capital programme, including mitigation of risks to deliverability of significant capital projects.

Based on the evidence reviewed and challenged by the Board as noted above, the Board is satisfied that the Company will, for at least the next 12 months, have available to it rights and resources other than financial resources which are sufficient to enable it to carry out its regulated activities.

#### Contracting

- Reports by management on adherence between the Appointee and all associated companies on compliance with licence requirements on standards
- Reports from management, via the monthly Board performance report, on the status of intercompany balances and transactions between the Appointee and any associated company
- Ensuring compliance with licence provisions on cross-subsidies between the Appointee and any associated company (Condition P)
- Confirming via the regular Board meeting with executive management present – that no guarantees or cross-default obligations are given without Ofwat's written consent.

Based on the above evidence, the Board is satisfied that all contracts entered into with associated companies include all necessary provisions and requirements concerning standard of services to be supplied by the Company, to ensure that it is able to meet its obligations as a water undertaker.

#### **Material issues or circumstances**

Since accepting the Final Determination (FD) for the 2020 to 2025 regulatory period, the Company has faced significant financial challenges primarily arising from the ongoing high-inflation environment adversely impacting core areas of expenditure. Such cost pressures have included:

- Escalating prices associated with the chemicals we purchase for the process of water treatment at our works locations. In particular, this cost pressure has included the cost of chemicals we use to soften water at our treatment works to meet statutory regulations
- Increasing costs of capital-based expenditure, including the cost of infrastructure materials and labour, to complete major network and works projects
- Increased energy costs associated with the transportation of water around our network. While, due to effective price hedging, we have been shielded from recent energy price increases, increased pumping costs associated with ensuring continuity of water supplies during the recent droughts have been significant.

We expect such escalating cost pressures to continue for the remainder of AMP 7 and beyond.

The historic financial structure of the Company is dominated by a long-dated (30-year) retail price inflation (RPI) linked bond issued in 2001. Recent periods of high inflation have resulted in the amount payable by the Company under this bond increasing due to recent sharp RPI increases, resulting in increasing gearing levels, despite inflation increases to our Regulatory Capital Value (RCV) (with RCV increasing based on the lower CPIH index). Combined with the higher inflation-based pressures on collection of revenues and operational and capital expenditure levels, the increased gearing has reduced the headroom available to incur additional debt within the business in the future.

Further, our shareholders have recently announced a strategic review of their investment in the Company. At the date of this certificate, this review is ongoing and the possibility of a change in ownership adds further uncertainty.

Therefore, to support the Company in addressing the financial challenges noted above and through the ongoing strategic review, the Company's shareholders have provided Letters of Support which contain commitments to provide £22m of equity in aggregate to the Company from July 2023 to March 2024.

The Letters of Support provided by the ultimate shareholders also acknowledge that financing in excess of the £22m may be required in the event further downside risks crystallise (such as operational events increasing totex levels, continued inflation rate increases or covenant compliance matters such as meeting the Adjusted Interest Cover Ratio (AICR)) and will therefore advance further amounts as required subject to internal application processes by the shareholders.

The Letters of Support will remain in place for the next 18 months up until December 2024. If - as a result of the strategic review - the current shareholders are no longer in place, the current shareholders will use best endeavours to ensure that (through the process of transferring ownership) the new shareholders will provide the necessary financial support to the Group for at least the remainder of the period. Based on the Letters of Support, we expect that the majority of the committed equity (over 75% of the £22m) will be received on or prior to 1 December 2023, with the first instalment of £2m already received as at the date of this certificate.

With the ultimate shareholders' support, and with specific regard to the material issues or circumstances disclosed in this certificate, in the directors' opinion the Company will have available to it sufficient financial resources and facilities to enable it to fund the regulated activities necessary to fulfil the Appointee's obligations under the Instrument of Appointment for the next 12 months.

Beyond the next 12 months, through a combination of the continued support of the current shareholders, the Company's financing plans in the coming year (including further accessing the external debt market further following the injection of committed equity) and any financing arrangements consequent upon the possible change of ownership, the directors consider that sufficient financial resources and facilities will be in place to fulfil the Appointee's obligations under the Instrument of Appointment for the remainder of AMP 7.

The directors recognise that should they become aware of any circumstances which would change their opinion on the items set out in this certificate, or other matters, such that they would not give the opinion contained in this certificate or which would materially affect the Company's ability to carry out its regulated activities, the Company must inform Ofwat of this.

In the production of this certificate of adequacy, the Board considered the information and evidence collected as detailed above, and whether such evidence was sufficient to provide the forward-looking basis for this certificate. The Board considered the completeness and quality of such evidence, the balance between the external and internal level of evidence and the views of all executive and non-executive directors in making their decisions to provide this certificate.

As specified in Condition P, PwC, the Company's external auditor, has issued a separate opinion in relation to the directors' consideration of the sufficiency of financial resources and facilities within this certificate of adequacy to Ofwat, as noted on page 7 of this Annual Performance Report. PwC's opinion does not relate to any consideration of the sufficiency of management resources, sufficiency of methods of planning and internal control or whether contracts entered into with any associated company include all necessary provisions and requirements concerning the standard of service to be supplied to the customer.

#### (2) Statement on sufficiency of non-financial resources

The directors confirm on page 110 of the Directors' report in the Annual Report and Accounts 2023 that as at 31 March 2023 the Company was in compliance with paragraph 14 of Condition P of its Instrument of Appointment, ensuring that the Company has sufficient rights and assets available to enable a special administrator to run the business.

### Statements of the directors to the Water Regulation Authority continued

### (3) Risk and compliance statement

The Company provides an essential service to its customers. The quality and availability of water are our customers' highest priorities. To ensure a continued supply of high-quality drinking water, we are required to meet a number of regulatory and legal obligations.

The directors confirm that in their opinion the Company:

- Has a full understanding of all its relevant statutory, licence and regulatory obligations
- Is meeting all its relevant statutory, licence and regulatory obligations
- Has taken steps to understand and meet the expectations of its customers
- Has satisfied itself that it has sufficient processes and internal systems of control to fully meet its obligations
- Has appropriate systems and processes in place to allow it to identify, manage, mitigate and review its risks.

In preparing the statements above, the directors note that:

### Statutory, licence and regulatory obligations

 The Company has a Compliance Code in place (available on its website and distributed to all employees) which is reviewed annually and an internal audit is carried out to confirm compliance, including compliance with the requirement to trade with associates at arm's length

- Assurance has been provided that the Company has available to it sufficient financial and non-financial resources, as per the requirement in the Company's Instrument of Appointment
- The Company's regulatory accounts confirm that the Company maintains an investment grade credit rating
- Required regulatory disclosures have been made below
- The independent auditor's report from PricewaterhouseCoopers LLP (available on pages 116 to 122 of the Annual Report and Accounts 2023) confirms that the Strategic and Directors' reports, included within this Annual Report and Accounts 2023, have been prepared in accordance with the Companies Act 2006 and the information contained within them is consistent with the financial statements.

#### **Expectations of customers**

- The Board receives reports on feedback from customers The Company has talked directly to customers about their views on Company performance both now and what they want to see in the future through our online community, a regular telephone and online survey, targeted engagement for our Business Plan finalisation, through our education activity and through daily contact with customers both over the five-year plan built around the five aims described in our performance report which reflect customers' expectations to maintain or improve levels of service
- Over the year, most of our commitments under the five aims in our Business Plan have been met, as summarised on pages 34 to 38 in the Annual Report and Accounts 2023
- The Board meets regularly to review Company performance and receives monthly performance information, enabling it to challenge the executive team

- The Company has a Customer Scrutiny Panel whose duties include advising, scrutinising and challenging the Company in its development of plans for meeting their customers' priorities, including encouraging the Company to consider the environment and wider society in a customer context and the panel's activity over the year is reported on pages 54 and 55 in the Annual Report and Accounts 2023
- The Company's technical advisor, Mott MacDonald, has provided a statement, available on the Company's website, on the Company's compliance with its requirements on reporting of performance and cost assessment data in the Annual Report and Accounts 2023.

#### **Processes and systems of control**

- The Company operates a system of internal control, described on page 81 of the Corporate governance report in the Annual Report and Accounts 2023, that meets the requirements of the UK Corporate Governance Code
- Reporting processes are accredited to the International Standard ISO 9001:2015 Quality Management Systems
- The Company's voluntary monitoring framework is available on the Company's website.

#### Identifying, managing and mitigating risks

- Risk management is embedded in the company culture and the monitoring and control systems in place include a twice-yearly review of risks and mitigating actions by the Audit Committee
- Consideration of the financial and operational impact of a range of severe but plausible risks is carried out by the Audit Committee with the current risks and mitigations described on pages 90 to 94 of the Audit Committee report of the Annual Report and Accounts 2023
- The Board is aware of its obligation to highlight any material emerging or existing risks to Ofwat in a timely manner
- The financial and operational viability of the Company out to 2033 has been considered and is described in the long-term viability statement on pages 84 to 86 in the Corporate governance report of the Annual Report and Accounts 2023.

#### (4) Additional regulatory disclosures

The remuneration policy of directors and how this was applied in the year to 31 March 2023 is explained on pages 95 to 109 in the Remuneration Committee report of the Annual Report and Accounts 2023.

Each Director confirms on page 114 in the directors' report that the requirement in relation to provision of information to the Company's auditor has been met.

The dividend policy for the appointed business and how it has been applied is outlined in the Directors' report on page 111 of the Annual Report and Accounts 2023.

The tax strategy for the appointed business is the same as the strategy outlined for the Company on pages 82 and 83 in the Corporate governance report in the Annual Report and Accounts 2023.

The long-term viability statement is included in the Annual Report's Corporate governance report on page 84.

Approved by the Board of Directors on 14 July 2023: Horny log Representation Jon Woods Jon Cin



Dave Shemmans Ian Cain Chair

Paul Kerr Chief Executive Officer Officer

Murray Legg Chief Financial Senior Independent Director

Rebecca Wiles Jon Woods Non-executive director

Non-executive director

Kenji Oida Non-executive director

Ken Kagevama Non-executive

director

## Statement of directors' responsibilities for regulatory information

Further to the requirements of company law, the directors are required to prepare accounting statements which comply with the requirements of Condition F of the Instrument of Appointment of the Company as a water and sewerage undertaker under the Water Industry Act 1991 and Regulatory Accounting Guidelines issued by Ofwat.

#### This requires the directors to:

- a) Confirm that, in their opinion, the Company has sufficient financial resources and facilities, management resources and systems of planning and internal controls
- b) Confirm that, in their opinion, the Company has contracts with any associated company with the necessary provisions and requirements concerning the standard of service to be supplied to ensure compliance with the Company's obligations as a water undertaker. The directors have issued a certificate under Condition P of the Licence – see pages 7 to 11
- c) Report to Ofwat changes in the Company's activities, which may be material in relation to the Company's ability to finance its regulated activities. The directors hereby confirm that there were no changes in the Company's activities, which may be material in relation

to the Company's ability to finance its regulated activities, during the year ended 31 March 2023

- d) Undertake transactions entered into by the appointed business, with or for the benefit of associated companies or other businesses or activities of the appointed business, at arm's length. This has been confirmed within Information in respect of transactions with any other business or activity of the appointee or any associated company' on page 65
- e) Keep proper accounting records, which comply with Condition F. The directors of the Company hereby confirm that the Company has kept proper accounting records, which comply with Condition F.

These responsibilities are additional to those already set out in the Sutton and East Surrey Water Plc statutory financial statements that can be viewed in the Annual Report and Accounts 2023.

In addition, paragraph 14 of Condition P of the Instrument of Appointment requires directors to confirm that, in their opinion, the Company has sufficient rights and resources, which would enable a special administrator to manage the affairs, business and property of the Company. In the opinion of the directors, the Company was in compliance with paragraph 14 of Condition P at the end of the financial year and this has been confirmed in the certificate on pages 7 to 11 of the Annual Performance Report.

#### Disclosure of information to the auditor Each of the persons who is a

director at the date of approval of this report confirms that:

- So far as he or she is aware, there is no relevant information of which the Company's auditor is unaware and
- He or she has taken all the steps that he/she ought to have taken as a director in order to make himself/ herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

This confirmation is given, and should be interpreted, in accordance with the provisions of section 418 of the Companies Act 2006.

Approved by the Board of Directors on 14 July 2023:

Dave Shemmans Chair

Ian Cain Chief Executive Officer

Paul Kerr Chief Financial Officer

Mung hasf

Murray Legg Senior Independent Director

### Board Statement on accuracy and completeness of data and information for the year ended 31 March 2023

The SES Water Board is accountable for the quality of the information provided on the Company's performance to various stakeholders and appreciates the criticality of transparency on how businesses such as SES Water, which deliver essential public services, are run. The Board has taken seriously the recent recommendations by Ofwat contained within its Board Leadership, Transparency and Governance objectives, and has continued to publish additional information to enhance transparency of information within the Annual Performance Report, supplemented by the Company's 'Keeping it clear' document published each December.

#### The SES Water Board confirms that the data and information which the Company has provided to Ofwat in the reporting year and which we have published in our role as a water undertaker is accurate and complete.

The Board considers that the Company has applied its processes and internal systems of control in a manner that has enabled it, to the extent that it is able to do so from the facts and matters available to it, to identify material departures from the obligations within this document. The Board does not consider that any material departures have been identified in the year ended 31 March 2023.

In making the above statement, the Board has carried out the following activities to satisfy itself on the accuracy and completeness of the data and information issued by the Company in the year:

## An effective system of internal controls

Complete and accurate data and information relies upon an effective system of internal controls for the Company. The directors acknowledge that they are responsible for the Company's system of internal control and for reviewing its effectiveness. Such a system is designed to manage rather than to eliminate the risk of failure to achieve business objectives and can only provide reasonable and not absolute assurance against material misstatement. The Board has reviewed the effectiveness of the Company's system of internal control, including control of financial, operational, and compliance matters and risk management.

#### It confirms that the Company has complied with its own system of internal controls, detailed below,

- There is an ongoing process for identifying, evaluating and managing the principal and emerging risks faced by the Company
- The systems have been in place for 2022/23 and up to date of approval of the Annual Report and accounts
- The systems are regularly reviewed by the Board
- The systems meet the FRC 2014 guidance on these matters.

## The Company's system of internal control is founded upon the following key features:

#### **1. Control environment**

The directors have put in place an organisational structure with clearly defined lines of responsibility and delegation of authority. The Company has a clearly defined policy on whistleblowing, which is detailed in the staff handbook, and includes access to independent and confidential advice. The Company's Code of Conduct and Business Ethics policy, which has been approved by the Board, has been drawn to the attention of all employees and published on the Company's intranet. Significant work has been performed in the last year, via the Audit Committee, to review and enhance various key Company policies in this area.

#### 2. Risk management

Managing business risk to enable opportunities is a key element of all activities. This is done using a framework which provides a consistent and sustained way of implementing the Company's values. Business risks, which may be related to business systems, physical assets, people, finances, or customers, are reviewed regularly by the Audit Committee and discussed by the Board.

#### 3. Information systems

There is a comprehensive budgeting system with an annual budget approved by the Board. At each Board meeting, monthly trading results and key operational data, balance sheets and cash flow statements are reported against the corresponding figures for the budget and the prior year, and the forecast for the full year is reviewed.

#### 4. Control procedures

There are clearly defined policies, processes, and controls for managing key business risks, such as appropriate delegations of authority for capital and operating expenditure, preventative IT controls to reduce the possibility of a cyber-attack being successful and automated controls within the treatment processes and networks. Larger projects and major investments require Board approval.

### Board Statement on accuracy and completeness of data and information for the year ended 31 March 2023 continued

#### 5. Monitoring system

The Company's internal financial, operational and compliance control systems have been reviewed in the context of evolving legal and regulatory requirements and additional assurance procedures have been agreed and implemented.

The Committee has also considered the need for a dedicated internal audit function in the light of the development of the Quality and Compliance function since its establishment in 2014. Having agreed a programme of internal audit work to be undertaken by a combination of internal and external resources, the Committee has concluded that a separate internal audit function continues not to be needed at the present time. Whilst the monitoring and control arrangements that operated the year are considered good, actions are being taken in 2023/24 to improve controls over revenue and costs to improve financial performance. The external auditor has been informed of the Company's internal audit programme and tailored its external audit work as needed.

### Identification of any data or information compliance issues

The Company provides an essential service to its customers and understands that the quality and availability of water are our customers' higher priorities. To ensure a continued supply of high-quality drinking water we are required to meet a number of regulatory and legal obligations.

The Company's Risk & Compliance Statement, which is contained within the APR and separately issued to Ofwat, has been published alongside our APR, confirms that the Board has complied with all its relevant statutory, licence and regulatory obligations and is taking appropriate steps to manage or mitigate any risks it faces.

### The directors confirm that in their opinion the Company:

- Has a full understanding of all its relevant statutory, licence and regulatory obligations
- Is meeting all its relevant statutory, licence and regulatory obligations
- Has taken steps to understand and meet the expectations of its customers
- Has satisfied itself that it has sufficient processes and internal systems of control to fully meet its obligations
- Has appropriate systems and processes in place to allow it to identify, manage, mitigate and review its risks.

#### In preparing the Risk & Compliance Statement, the directors note that:

- The Company has a Compliance Code in place (available on its website and distributed to all employees) which is reviewed annually and an internal audit is carried out to confirm compliance, including compliance with the requirement to trade with associates at arm's length
- Assurance has been provided that the Company has available to it sufficient financial and non-financial resources, as per the requirement in the Company's Instrument of Appointment
- The Company's regulatory accounts confirm that the Company maintains an investment grade credit rating
- Required regulatory disclosures have been made
- The independent auditor's report from PricewaterhouseCoopers LLP confirms that the Strategic and Directors' reports, included within our Annual Report and Accounts 2023, have been prepared in accordance with the Companies Act 2006 and the information contained within them is consistent with the financial statements.

#### Use of external assurance

The Board acknowledge and need for external assurance on the Company's data and information, in additional to the assurance provided by the Company's internal assurance measures noted above. In terms of the external assurance for the year ended 31 March 2023:

#### 1. Results of assurance work

The Board engaged Mott MacDonald to provide assurance over our key nonfinancial metrics, primarily the 2022/23 performance commitment outcomes.

The year-end assurance letter from Mott MacDonald is attached on our website and provides a unqualified opinion on our reported results of our performance commitments for 2022/23.

### A summary of Mott MacDonald's conclusion is attached as follows:

- The Tables 3A-3F performance commitment data appear to have been completed appropriately
- The technical data in tables 4A,
   4R, 4Q, 5A, 6A, 6B, 6C, 6D, and 11A
   has been compiled appropriately,
   subject to below
- In table 4R, year-end property data is being reported rather than yearaverage, owing to a discontinuity in data when the new customer relationship management and billing system was introduced
   Errors and omissions were
- corrected as a result of the audits
   Recommendations were made that continue improvement on aspects of method statements
- and handover process.

#### 2. Results of assurance work perform on financial and regulatory data

PwC was engaged to provide assurance over the 2022/23 financial statements and tables 1 and 2 of the regulatory accounts. PwC's regulatory audit opinion is contained in the APR as published on the Company's website. Both of these opinions were unqualified opinions on the Company's reported results, with the opinion over the financial statements giving specific details of area of focus for the audit during the year.

#### 3. Assurance on the Company's certificate of adequacy

In line with Ofwat's requirements with respect to the Company's Certificate of Adequacy (or Ring-Fencing certificate), PwC performed assurance work as detailed in its opinion as attached on our website. This confirmed that the certificate was consistent with the information obtained during the course of its audit work of the statutory financial statements.

All required certificates - including the above Certificate of Adequacy and Risk and Compliance certificate - are contained in our APR and have been separately issued to Ofwat.

Throughout our year-end work, we have also utilised external experts where required to ensure the appropriate data has been included in the year-end financial and regulatory reporting, including LCP for actuarial data, EY for tax computations and reporting, and CEPA for regulatory review matters, including numerical reconciliations to Ofwat's Final Determination.

Approved by the Board of Directors on 14 July 2023:



Dave Shemmans Ian Cain Chair

Paul Kerr Chief Executive Chief Financial Officer Officer

Murray Legg Senior Independent Director

Rebecca Wiles Jon Woods Non-executive Non-executive director director

Kenji Oida Non-executive director

Ken Kageyama Non-executive director

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### Independent auditor's report to the Water Services Regulation Authority (the WSRA) and the directors of Sutton and East Surrey Water Plc

#### Opinion

We have audited the sections of/tables within Sutton and East Surrey Water Plc's Annual Performance Report for the year ended 31 March 2023 ("the Regulatory Accounting Statements") which comprise:

- the regulatory financial reporting tables comprising the income statement (table 1A), the statement of comprehensive income (table 1B), the statement of financial position (table 1C), the statement of cash flows (table 1D), the net debt analysis (appointed activities) (table 1E), the financial flows (table 1F) and the related notes; and
- the regulatory price review and other segmental reporting tables comprising the segmental income statement (table 2A), totex analysis
  wholesale (table 2B), cost analysis
  retail (table 2C), historical cost
- analysis of tangible fixed assets (table 2D), analysis of grants and contributions: wholesale (table 2E), residential retail (table 2F), revenue analysis (table 2I), infrastructure network reinforcement costs (table 2J), infrastructure charge reconciliation (table 2K), analysis of land sales (table 2L), revenue reconciliation (table 2M), residential retail – social tariffs (table 2N), historical cost analysis of intangible fixed assets (table 2O) and the related notes.

We have not audited the Outcome performance tables (3A to 3H) or the additional regulatory information in tables 4A to 4W, 5A and 5B, 6A to 6D, 9A, and 11A.

In our opinion, Sutton and East Surrey Water Plc's Regulatory Accounting Statements have been prepared, in all material respects, in accordance with Condition F, the Regulatory Accounting Guidelines issued by the WSRA (RAG 1.09, RAG 2.08, RAG 2.09, RAG 3.14, RAG 4.11 and RAG 5.07) and the accounting policies (including the Company's published accounting methodology statement(s), as defined in RAG 3.14, appendix 2), set out on page 21.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)"), including ISA (UK) 800, and applicable law, except as stated in the section on Auditors' responsibilities for the audit of the Regulatory Accounting Statements below, and having regard to the guidance contained in ICAEW Technical Release Tech 02/16 AAF 'Reporting to Regulators on Regulatory Accounts' issued by the Institute of Chartered Accountants in England & Wales.

Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the Regulatory Accounting Statements within the Annual Performance Report section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit, including the Financial Reporting Council's ("FRC's") Ethical Standard as applied to public interest entities, and we have fulfilled our ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Emphasis of matter – special purpose basis of preparation

We draw attention to the fact that the Regulatory Accounting Statements have been prepared in accordance with a special purpose framework, Condition F, the Regulatory Accounting Guidelines, the accounting policies (including the Company's published accounting methodology statement(s), as defined in RAG 3.14, appendix 2) set out in the statement of accounting policies and under the historical cost convention. The nature, form and content of the Regulatory Accounting Statements are determined by the WSRA. As a result, the Regulatory Accounting Statements may not be suitable for another purpose. It is not appropriate for us to assess whether the nature of the information being reported upon is suitable or appropriate for the WSRA's purposes. Accordingly, we make no such assessment. In addition, we are

not required to assess whether the methods of cost allocation set out in the accounting methodology statement are appropriate to the circumstances of the Company or whether they meet the requirements of the WSRA.

The Regulatory Accounting Statements are separate from the statutory financial statements of the Company and have not been prepared under the basis of United Kingdom Generally Accepted Accounting Practice ("UK GAAP"). Financial information other than that prepared on the basis of UK GAAP does not necessarily represent a true and fair view of the financial performance or financial position of a Company as shown in statutory financial statements prepared in accordance with the Companies Act 2006.

The Regulatory Accounting Statements on pages 20 to 65 have been drawn up in accordance with Regulatory Accounting Guidelines with a number of departures from UK GAAP. A summary of the effect of these departures in the Company's statutory financial statements is included in the tables within section 1.

Our opinion is not modified in respect of this matter.

#### Conclusions relating to going concern

In auditing the Regulatory Accounting Statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the Regulatory Accounting Statements is appropriate.

Our evaluation of the directors' assessment of the company's ability to continue to adopt the going concern basis of accounting included the following:

 Initial discussions with Management and the Audit Committee to understand the going concern risks facing the company, which predominantly related to uncommitted funding requirements over the going concern assessment period, with such additional funding being required for the purpose of both liquidity and in order to meet debt covenant requirements.

- Review of Management's cash flow and covenant ratio forecasts, which included verifying the mathematical accuracy and performing reasonableness checks of key assumptions (such as capital spend, revenue growth and cost inflation). This allowed for the total uncommitted funding requirement over the 12 month going concern forecast period to be known, both on a base case and on severe but plausible downside scenarios.
- Reviewing the letters of support from the ultimate shareholders to verify that the appropriate level, nature and duration of commitment was included.
- Holding meetings with the ultimate shareholders to verify that: appropriate approvals had been granted for the letters to be signed; the funding requirements of Sutton and East Surrey Water Plc were well understood (both on a base case as well as severe but plausible downside scenarios); there were no significant conditions associated with the support committed; and there were sufficient cash resources available to the shareholders to provide the necessary support.
- Inspection of most recent audited or reviewed financial accounts of the shareholders to verify that sufficient resources exist such that the necessary commitment could be issued.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the company's ability to continue as a going concern. Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### **Other information**

The other information comprises all of the information in the Annual Performance Report other than the Regulatory Accounting Statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the Regulatory Accounting Statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Regulatory Accounting Statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the **Regulatory Accounting Statements** or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the Regulatory Accounting Statements or a material misstatement of the other information. If. based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report based on these responsibilities.

### Responsibilities of the directors for the Annual Performance Report

As explained more fully in the Statement of directors' responsibilities set out on page 12, the directors are responsible for the preparation of the Annual Performance Report in accordance with Condition F, the Regulatory Accounting Guidelines issued by the WSRA and the Company's accounting policies (including the Company's published accounting methodology statement(s), as defined in RAG 3.14, appendix 2). The directors are also responsible for such internal control as they determine is necessary to enable the preparation of the Annual Performance Report that is free from material misstatement, whether due to fraud or error.

In preparing the Annual Performance Report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the Regulatory Accounting Statements within the Annual Performance Report

Our objectives are to obtain reasonable assurance about whether the Regulatory Accounting Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Regulatory Accounting Statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

### Independent auditor's report to the Water Services Regulation Authority (the WSRA) and the directors of Sutton and East Surrey Water Plc continued

We considered the nature of the company's industry and its control environment and reviewed the company's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management, internal audit, etc about their own identification and assessment of the risks of irregularities.

We obtained an understanding of the legal and regulatory frameworks that the company operates in, and identified the key laws and regulations that:

- had a direct effect on the determination of material amounts and disclosures in the Regulatory Accounting Statements. These included Regulatory Accounting Guidelines as issued by The Water Services Regulation Authority ("Ofwat"), UK tax legislation, pensions legislation and the Companies Act 2006; and
- do not have a direct effect on the Regulatory Accounting Statements but compliance with which may be fundamental to the company's ability to operate or to avoid a material penalty. These included the Water Industry Act 1991, health and safety regulation (including the requirements of the Health and Safety at Work etc Act 1974) and environmental regulation.

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business. In addition to the above, our procedures to respond to the risks identified included the following:

- Enquiries of Management, including consideration of known or suspected instances of non-compliance with laws and regulations and fraud.
- Evaluation of Management's control to prevent and detect irregularities.
- Challenging assumptions and judgements made by Management in their significant accounting estimates and judgements, in particular in relation to the recoverability of trade debtors, accuracy of the measured income accrual and capitalisation of salary costs, including the disclosure of such matters in the financial statements.
- Identifying and testing journal entries, in particular any journal entries with an unusual combination of account codes where credits have gone to revenue, or journals with certain key unusual words.
- Incorporating elements of unpredictability into the audit procedures performed.

A further description of our responsibilities for the audit of the Regulatory Accounting Statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of this report

This report is made, on terms that have been agreed, solely to the Company and the WSRA in order to meet the requirements of Condition F of the Instrument of Appointment granted by the Secretary of State for the Environment to the Company as a water and sewage undertaker under the Water Industry Act 1991 ("Condition F"). Our audit work has been undertaken so that we might state to the Company and the WSRA those matters that we have agreed to state to them in our report. in order (a) to assist the Company to meet its obligation under Condition F to procure such a report and (b) to facilitate the carrying out by the WSRA of its regulatory functions, and for no

other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the WSRA, for our audit work, for this report or for the opinions we have formed.

Our opinion on the Regulatory Accounting Statements is separate from our opinion on the statutory financial statements of the Company for the year ended 31 March 2023 on which we reported on 14 July 2023, which are prepared for a different purpose. Our audit report in relation to the statutory financial statements of the Company (our "Statutory audit") was made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our Statutory audit work was undertaken so that we might state to the Company's members those matters we are required to state to them in a statutory audit report and for no other purpose. In these circumstances, to the fullest extent permitted by law, we do not accept or assume responsibility for any other purpose or to any other person to whom our Statutory audit report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

London

14 July 2023

### **Regulatory accounts 2023**

The regulatory accounts and additional information which form part of this Annual Performance Report (APR) are provided to comply with Condition F of the Instrument of Appointment (the 'Licence') of Sutton and East Surrey Water Plc, trading as SES Water (the 'Company'), as a water undertaker under the Water Industry Act 1989. Our licence can be found on the Ofwat website at: https://www.ofwat.gov.uk/ wp-content/uploads/2015/10/lic\_lic\_ ses.pdf

The regulatory accounts are prepared in accordance with the Regulatory Accounting Guidelines (RAGs) issued by the Water Services Regulatory Authority, 'Ofwat', and are based on International Financial Reporting Standards (IFRS).

The regulatory accounts should be read in conjunction with the statutory Annual Report and Accounts for the year ended 31 March 2023.

The accounting policies adopted for these regulatory accounts are the same as these set out in the financial statements except where a different treatment is required in order to comply with the Regulatory Accounting Guidelines. The differences between statutory and RAG definitions are explained after each relevant table.

### Definitions of appointed and non-appointed business

The regulatory accounts separate the results of Sutton and East Surrey Water Plc into appointed and nonappointed activities.

Appointed activities are defined in Condition A of the Licence to be the 'functions of' and the 'duties imposed on' a water undertaker by the Water Industry Act 1991. Appointed activities are consequently those activities that are necessary in order for the Company to fulfil its functions and duties as a water undertaker. In general, non-appointed activities are activities for which either the water undertaker is not a monopoly supplier (for example, the provision of billing and collection services for another undertaker) or the activity involves the optional use of an asset owned by the appointed business (for example, the provision of vehicle maintenance services to the public).

For the year ended 31 March 2023, there are no fundamental changes in the RAGs in terms of accounting principles for regulatory purposes. However, as this is the third year of the five-year price control cycle, the reporting format has been expanded on to include tables showing data over the current price control period, as well as the year to date, where applicable and required under the RAGs.

In addition to new reporting requirements for some areas such as Developer Services, Innovation Funding, and Social Tariffs, many of the data tables have been restructured to allow relevant information to be more accessible.

#### Production of regulatory accounts

All costs are extracted directly from the Company's accounting systems, with appropriate activity codes already assigned for direct costs. Indirect costs are allocated between wholesale (water resources and network+), and retail (household and non-household) using appropriate activity drivers as required by Regulatory Accounting Guidelines RAG 2, RAG 3, RAG 4 and normal accounting practice. Our 'Accounting Separation Methodology Statement' is published on the Company's website.

#### The following regulatory accounts tables prepared in accordance with the Regulatory Accounting Guidelines are grouped into the following categories:

- Tables 1A to 1F Regulatory financial reporting tables showing financial information aligned to the way in which price controls have been set
- Tables 2A to 2O Price control and additional segmental reporting tables which explain in more detail the revenue and costs to allow stakeholders to review performance against Final Determinations from Ofwat
- Tables 3A to 3H Performance summary tables providing information on the performance of the appointed business against the performance commitments and outcome delivery incentives (ODIs)
- Tables 4A to 4J Additional regulatory information showing financial and non-financial information
- Tables 4N -6D onwards provide additional financial and nonfinancial information
- Tables 4B and 4L are not published in this document due to their size
- Table 9A provides information on the innovation competition
- Table 10 For green recovery, not relevant to SES
- Table 11A CO<sub>2</sub> emissions.

### 1A – Income statement

#### for the 12 months ended 31 March 2023

				Adjustments		
		Statutory £'000	Differences between statutory and RAG definitions £'000	Non- appointed £'000	Total adjustments <u>£</u> '000	Total appointed activities £'000
1A.1	Revenue	67,446	(2,567)	(2,375)	(4,942)	62,504
1A.2	Operating costs	(64,276)	(79)	1,260	1,181	(63,095)
1A.3	Other operating income	1,097	-	-	-	1,097
1A.4	Operating profit	4,267	(2,646)	(1,115)	(3,761)	506
1A.5	Other income	-	2,817	-	2,817	2,817
1A.6	Interest income	855	-	-	-	855
1A.7	Interest expense	(30,612)	-	-	-	(30,612)
1A.8	Other interest expense	-	-	-	-	-
1A.9	Loss before tax and fair value movements	(25,490)	171	(1,115)	(944)	(26,434)
1A.10	Fair value gains/(losses) on financial instruments	-	-	-	-	-
1A.11	Loss before tax	(25,490)	171	(1,115)	(944)	(26,434)
1A.12	UK corporation tax	(528)	(32)	212	180	(348)
1A.13	Deferred tax	6,507	-	-	-	6,507
1A.14	Loss for the year	(19,511)	139	(903)	(764)	(20,275)
1A.15	Dividends	(8,100)	-	5,000	5,000	(3,100)

The differences between statutory and Regulatory Accounting Guidelines are provided in the notes on page 21.

	Tax analysis					
1A.16	Current year	-	32	(212)	(180)	(180)
1A.17	Adjustments in respect of prior years	528	-	-	-	528
1A.18	UK corporation tax	528	32	(212)	(180)	348
	Analysis of non-appointed revenue					
	Southern Water - Conveyancing Income	-	-	2	-	-
	Garage Income	-	-	(308)	-	-
	Thames Water - Commission					
	& Conveyancing Income	-	-	(2,039)	-	-
	Rental Income	-	-	(30)	-	-
1A.22	Total	-	-	(2,375)	-	-

A reconciliation of actual tax payable to forecast tax in the PR19 Final Determination is provided in the notes on page 22.

#### Reconciliation of effective tax rate for appointed activities

The current tax charge for the year is lower than the standard rate of corporation tax in the UK of 19%.

The differences are explained below:

	2023 £'000
Loss before tax	(26,434)
Tax credit using the UK corporation tax rate of 19%	(5,022)
Effects of:	
Capital allowances for the year exceeding depreciation	2,388
Allowable depreciation on deferred revenue expenditure	(125)
Profit on disposal of fixed assets	(15)
Defined benefit pension adjustment	69
Tax credit for current year	(2,705)
Adjustments in respect of prior years	(528)
Total current tax credit	(3,233)

#### 1. Accounting policies

The accounting policies adopted for these regulatory accounts are the same as those set out on our website except where a different treatment is required in order to comply with RAGs published by the Water Services Regulation Authority. Full statutory accounts can be found at https://ar2023.seswater.co.uk//.

#### Cost allocation to individual price controls

The allocation of costs between operating costs, capital expenditure and capital maintenance is based on RAG 2, RAG 3, RAG 4 and normal accounting practice. Items of a capital nature costing less than £250 are written off to operating expenditure. This practice has not changed from previous years.

Leakage control costs, including those incurred through third parties and by the Company's own employees, are treated as operating expenditure.

All costs are extracted directly from the Company's accounting systems, with appropriate activity codes already assigned. Allocations for indirect costs between wholesale and retail, within wholesale between the sub-service categories of water resources, raw water distribution, water treatment and treated water distribution, and within retail between household and non-household activities, are undertaken using appropriate activity drivers as required by Regulatory Accounting Guidelines and in accordance with the Company's 'Accounting Separation Methodology Statement', as published on the Company's website.

#### 2. Explanation of differences between statutory and RAG definitions

The table below takes the statutory income statement and shows the adjustments that are made to arrive at the regulatory income statement for the appointed business, including differences between accounting and regulatory accounting guidelines.

Note	Capital contributions <sup>(a)</sup>	STOR revenue <sup>(b)</sup>	Meter reading income <sup>(c)</sup>	De- recognised revenue <sup>(d)</sup>	Rental revenue <sup>(e)</sup>	Total differences as per table 1A
Revenue	(2,304)	(131)	120	261	(513)	(2,567)
Operating costs	-	131	(120)	(90)	-	(79)
Other operating income	-	-	-	-	-	-
Operating profit	(2,304)	-	-	171	(513)	(2,646)
Other income	2,304	-	_	-	513	2,817
Profit before tax	-	-	-	171	-	171

a) Grants and contributions treated as revenue in the statutory accounts, but as other income in the regulatory accounts (Ofwat clarification).
 b) Income from National Grid's Short Term Operating Regime (STOR) for use of the appointed business standby generators to assist with

peak electricity demand - treated as revenue in the statutory accounts, but as negative operating expenditure in the regulatory accounts.
 c) Income from reading meters on behalf of retailers is offset against operating costs in the statutory accounts, but as revenue in the regulatory accounts.

d) Under IFRS 15, revenue judged as unlikely to be collected was de-recognised in the statutory accounts with an offsetting adjustment made to the bad debt provision and revenue from prior years being recognised. For the regulatory accounts, RAG 1.07 states that 'where an amount is billed, it is probable that cash will be collected, and that no judgement should be applied to probability of collection,' therefore for regulatory accounts this statutory adjustment has been reversed.

e) Rental revenue is treated as revenue in the statutory accounts, but as other income in the regulatory accounts.

### 1A - Income statement continued

#### 3. Reconciliation of actual tax payable to tax included in the PR19 Final Determination

The table below compares forecast taxable profit and each forecast adjustment to taxable profit that was included in the PR19 Final Determination (FD) financial model with actual taxable profit and actual adjustments that applied in 2022/23.

Details of the tax strategy for SES Water are set out in the Annual Report and Accounts (see Corporate governance report pages 82 and 83).

activities appointed differences E'000         Total E'000         Wholesale E'000         Retail E'000         Total E'000         Difference E'000           Taxable profit         (26,434)         1,115         (171)         (25,490)         4,149         (10)         4,139         (29,629)         (           Adjustments for         Depreciation         12,750         -         -         -         12,750         -         -         12,750           Depreciation         12,750         -         -         12,750         -         -         12,750           Depreciation         12,750         -         -         (252)         -         -         12,750           Allowable         depreciation         0         658)         -         -         (252)           Allowable         expenditure         (658)         -         -         -         (258)           Profit on         disposal of         -         -         (658)         -         -         (79)           Capital         -         -         (60)         -         -         (60)         -           Illowances         (60)         -         -         364         -         -         -3											
Adjustments for12,750-12,75012,750Depreciation allowed under SP3/91(252)12,75012,750Allowable depreciation on deferred revenue expenditure(658)(252)(252)Allowable depreciation on deferred revenue expenditure(658)(658)(658)Profit on disposal of fixed assets(79)(79)(60)Ballowances envine envine allowances(60)6(60)(60)Perined benefit pension adjustment365364365Net taxable fixed asset131131131131Resulting in: rading 			on tal D	Determination Total	Determination Retail	Determination Wholesale		differences	appointed	activities	
for           Depreciation         12,750         -         -         12,750         -         -         12,750           Depreciation         allowed under         SP3/91         (252)         -         -	xable profit	9,629) (5,63	39	4,139	(10)	4,149	(25,490)	(171)	1,115	(26,434)	Taxable profit
Depreciation allowed under SP3/91 (252) - (252) - (252) - (252) Allowable depreciation on deferred revenue expenditure (658) - (658) (658) Profit on disposal of fixed assets (79) - (79) (658) Capital allowances (60) (79) - (79) - (79) Capital allowances (60) (60) - (79) - (79) Defined benefit pension adjustment 365 - (70) - 364 - (70) - (70) Defined benefit pension adjustment 365 - (70) - (70) - (70) - (70) Defined benefit pension adjustment 365 - (70) - (70) - (70) - (70) Defined benefit pension adjustment 365 - (70) - (70) - (70) - (70) - (70) Defined benefit pension adjustment 365 - (70) - (70) - (70) - (70) - (70) - (70) - (70) Defined benefit pension adjustment 365 - (70) - (											
SP3/91       (252)       -       -       (252)       -       -       -       (252)         Allowable       depreciation       on deferred       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (658)       -       -       (79)       -       -       (79)       -       -       (79)       -       -       (79)       -       -       (79)       -       -       (79)       -       -       (60)       -       -       -       (60)       -       -       40       -       -       365       -       -       365       -       -       365       -       -       365       -       -       131	preciation	2,750 2,42	-	-	-	-	12,750	-	-	12,750	Depreciation
revenue expenditure (658) (658) (658) Profit on disposal of fixed assets (79) (79) (79) Capital allowances (60) (60) (60) Defined benefit pension adjustment 365 364 365 Net taxable on intangible fixed asset 131 131 131	3/91 owable preciation	(252) (4	-	-	-	-	(252)	-	-	(252)	SP3/91 Allowable depreciation
fixed assets (79) (79) (79) Capital allowances (60) (60) (60) Defined benefit pension adjustment 365 364 365 Net taxable on intangible fixed asset 131 131 131 <b>Resulting in:</b> Adjusted trading profit(loss)	oenditure ofit on	(658) (12	-	-	-	-	(658)	-	-	(658)	expenditure Profit on
allowances (60) (60) (60) Defined benefit pension adjustment 365 364 365 Net taxable on intangible fixed asset 131 131 131 <b>Resulting in:</b> Adjusted trading profit(loss)	ed assets	(79) (1	-	-	-	-	(79)	-	-	(79)	fixed assets
adjustment 365 364 365 Net taxable on intangible fixed asset 131 131 131 <b>Resulting in:</b> Adjusted trading profit(loss)	, owances fined benefit	(60) (	-	-	-	-	(60)	-	-	(60)	allowances Defined benefit
fixed asset 131 131 131 Resulting in: Adjusted trading profit(loss)	justment	365 6	-	-	-	-	364	-	-	365	adjustment
Adjusted trading profit(loss)		131 2	-	-	-	-	131	-	-	131	
	ljusted ding ofit(loss)	7,433) (3,31	39	4,139	(10)	4,149	(13,294)	(171)	1,115	(14,238)	Adjusted trading profit(loss)
Tax based on UK corporation tax rate assumed in FD (17%) (2,420) 190 (29) (2,260) 705 (2) 703 (2,964) Difference due to actual UK	( corporation ( rate sumed in (17%) (ference due	2,964)	)3	703	(2)	705	(2,260)	(29)	190	(2,420)	UK corporation tax rate assumed in FD (17%) Difference due
tax rate(285)22(3)(266)83(0)83(349)		(349)	33	83	(0)	83	(266)	(3)	22	(285)	
Tax based on UK corporation tax rate of 19%         212         (32)         (2,526)         788         (2)         786         (3,312)	corporation	(3,312)	36	786	(2)	788	(2,526)	(32)	212		<b>UK corporation</b>

### **1B – Statement of comprehensive income**

#### for the 12 months ended 31 March 2023

			Adjustments			
		Statutory £'000	Differences between statutory and RAG definitions £'000	Non- appointed £'000	Total adjustments <u>£</u> '000	Total appointed activities £'000
1B.1	Profit for the year	(19,511)	139	(903)	(764)	(20,275)
1B.2	Actuarial losses on post-employment plans	(17,248)	-	-	-	(17,248)
1B.3	Other comprehensive income	4,312	-	-	-	4,312
1B.4	Total comprehensive income for the year	(32,447)	139	(903)	(764)	(33,211)

Other comprehensive gains is due to the movement of deferred tax relating to the actuarial gains on post-employment plans.

The differences between statutory and regulatory definitions are shown above in table 1A.

### **1C – Statement of financial position**

#### as at 31 March 2023

		_		Adjustments		
			Differences between			
			statutory			Total
		Statutory	and RAG definitions	Non- appointed	Total adjustments	appointed activities
		£'000	£'000	£'000	£'000	£'000
	Non-current assets					
1C.1	Fixed assets	370,656	-	-	-	370,656
1C.2	Intangible assets	12,746	-	-	-	12,746
1C.3	Investments - loans to group companies	-	-	-	-	-
1C.4	Investments – other	-	-	-	-	-
1C.5	Financial instruments	-	-	-	-	-
1C.6	Retirement benefit assets	9,211	-	-	-	9,211
1C.7	Total	392,613	_	-	-	392,613
	Current assets					
1C.8	Inventories	378	-	-	-	378
1C.9	Trade & other receivables	33,620	1,372	(526)	846	34,466
1C.10	Financial instruments	-	-	-	-	-
1C.11	Cash & cash equivalents	38,957	_	(600)	(600)	38,357
1C.12	Total	72,955	1,372	(1,126)	246	73,201
	Current liabilities					
1C.13	Trade & other payables	(48,076)	3,905	259	4,164	(43,912)
1C.14	Capex creditor	-	(3,905)	-	(3,905)	(3,905)
1C.15	Borrowings	(22,307)	-	-	-	(22,307)
1C.16	Financial instruments	-	-	-	-	-
1C.17	Current tax liabilities	-	(261)	212	(49)	(49)
1C.18	Provisions	-	_	-	-	-
1C.19	Total	(70,383)	(261)	471	210	(70,173)
1C.20	Net Current assets/(liabilities)	2,572	1,111	(655)	456	3,028
	Non-current liabilities					
	Trade & other payables	-	-	-	-	-
	Borrowings	(273,383)	-	-	-	(273,383)
	Financial instruments	-	-	-	-	-
	Retirement benefit obligations	(802)	-	-	-	(802)
	Provisions	-	-	-	-	-
	Deferred income - G&C's	-	-	-	-	-
	Deferred income - adopted assets	-	-	-	-	-
	Preference share capital	-	-	-	-	-
	Deferred tax	(43,724)	-	-	-	(43,724)
1C.30	Total	(317,909)	-	-	-	(317,909)
1C.31	Net assets	77,275	1,111	(655)	456	77,731
10 70	Equity					
	Called up share capital	51,489	-	-	-	51,489
	Retained earnings & other reserves	25,786	1,111	(655)	456	26,242
IC.34	Total equity	77,275	1,111	(655)	456	77,731

Cash attributable to non-appointed activities at 31 March 2023 was £0.6m. Cash held by the Company was £38.957m. Appointed activities are, therefore, deemed to hold cash for £38.357m.

#### Explanation of differences between statutory and RAG definitions

Note	De-recognised revenue <sup>(a)</sup>	Tax liability <sup>(b)</sup>	Capex creditor <sup>(c)</sup>	Total differences as per table 1C
Non-current assets	-	-	-	-
Current assets	1,372	-	-	1,372
Trade & other payables	-	-	3,905	3,905
Capex creditor	-	-	(3,905)	(3,905)
Current tax liabilities	-	(261)	-	(261)
Net current assets/(liabilities)	1,372	(261)	-	1,111
Non-current liabilities	-	-	-	-
Net assets	1,372	(261)	-	1,111
Equity	1,372	(261)	-	1,111

a) Revenue de-recognised in statutory accounts is shown as a bad debt in the regulatory accounts, changing bad debt provision. This has been reallocated to Provisions within the year.

b) Tax liability arising from revenue de-recognised revenue being re-instated.

c) Capex creditors are separated out in the regulatory accounts, but included within trade and other payables in the statutory accounts.

### **1D – Statement of cash flows**

#### for the 12 months ended 31 March 2023

			Adjustments			
		Statutory £'000	Differences between statutory and RAG definitions £'000	Non- appointed £'000	Total adjustments <u>£</u> '000	Total appointed activities £'000
	Operating activities					
1D.1	Operating profit	4,267	(2,646)	(1,115)	(3,761)	506
1D.2	Other income	-	2,817	-	2,817	2,817
1D.3	Depreciation	13,648	-	-	-	13,648
1D.4	Amortisation - G&C's	-	-	-	-	-
1D.5	Changes in working capital	(4,798)	(171)	277	106	(4,692)
1D.6	Pension contributions	365	-	-	-	365
1D.7	Movement in provisions	1,458	-	-	-	1,458
1D.8	Profit on sale of fixed assets	(79)	-	-	-	(79)
1D.9	Cash generated from operations	14,861	-	(838)	(838)	14,023
1D.10	Net interest paid	(8,174)	172	-	172	(8,002)
1D.11	Tax paid	1,512	-	227	227	1,739
1D.12	Net cash generated from					
	operating activities	8,199	172	(611)	(439)	7,760
	Investing activities					
1D.13	Capital expenditure	(23,521)	-	-	-	(23,521)
1D.14	Grants & contributions	-	-	-	-	-
1D.15	Disposal of fixed assets	105	-	-	-	105
1D.16	Other	172	(172)	-	(172)	-
1D.17	Net cash used in investing activities	(23,244)	(172)	-	(172)	(23,416)
1D.18	Net cash generated before					
	financing activities	(15,045)	-	(611)	(611)	(15,656)
	Cash flows from financing activities					
1D.19	Equity dividends paid	(8,100)	-	5,000	5,000	(3,100)
1D.20	Net loans received	23,000	-	-	-	23,000
1D.21	Cash inflow from equity financing	-		-	-	-
1D.22	Net cash generated from financing activities	14,900	_	5,000	5,000	19,900
1D.23	Increase (decrease) in net cash	(145)	-	4,389	4,389	4,244

Working capital is made up of changes in inventory, trade and other receivables, and amounts from and due from other companies.

#### Explanation of differences between statutory and RAG definitions

Note	Income statement <sup>(a)</sup>	Interest received <sup>(b)</sup>	Total differences as per table 1D
Operating activities			
Operating profit	(2,646)	-	(2,646)
Other income	2,817	-	2,817
Changes in working capital	(171)	-	(171)
Changes in provisions	-	-	-
Cash generated from operations	-	-	-
Net interest paid	-	172	172
Net cash generated from operating activities	-	172	172
Net cash used in investing activities	-	(172)	(172)
Net cash generated before financing activities	-	-	-
Net cash generated from financing activities	-	-	-
Increase (decrease) in net cash	-	-	-

a) Definition differences from income statement and the statement of financial position as noted in table 1C.

b) Interest received is shown separately in statutory accounts, but is netted off against interest paid in regulatory accounts.

### 1E - Net debt analysis (appointed activities)

#### at 31 March 2023

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			Interest rate risk profile		
		Fixed rate f £'000	Floating rate £'000	Index-linked RPI £'000	Total £'000
	Interest rate risk profile				
1E.1	Borrowings (excluding preference shares)	22,939	75,000	197,751	295,690
1E.3	Total borrowings				295,690
1E.4	Cash				(38,357)
1E.5	Short-term deposits				-
1E.6	Net debt				257,333
	Gearing				
1E.7	Gearing				77.0%
1E.8	Adjusted Gearing				77.0%
	Interest				
1E.9	Full year equivalent nominal interest cost	1,353	3,858	33,164	38,375
1E.10	Full year equivalent cash interest payment	1,353	3,858	5,683	10,894
	Indicative interest rates				
1E.11	Indicative weighted average nominal interest rate	5.9%	5.1%	16.8%	13.0%
1E.12	Indicative weighted average cash interest rate	5.9%	5.1%	2.9%	3.7%
	Time to maturity				
1E.13	Weighted average years to maturity	5.56	1.54	8.17	6.29

The Regulatory Capital Value (RCV) used in the above calculation is £334.027m which was published by Ofwat in May 2023.

Fixed rate borrowings include a short-term bank loan of £15m and a shareholder's loan of £7m, the remaining £0.939m being made up of car leases.

Consistent with prior years, the net debt figure includes unamortised bond fees (£3.5m) and all appointed cash balances of £38.357m. Gearing is defined as net debt over RCV as noted above. In addition, when calculating the full year equivalent cash interest payment, we have included the unamortised fees for consistency with the figure 1E.1.

Adjusted gearing reflects the definitions of the financial covenants associated with the Company's index-linked bond which excludes from the definition of net debt unamortised bond issuance costs and cash balances other than those held in ring-fenced accounts specified by the bond documentation.

We do not use derivative financial instruments to hedge exposure to credit and interest rate risks arising in the normal course of business and do not have any exposure to currency risk, since all activities are conducted in the UK and all borrowings are denominated in pounds sterling. We have therefore not included Ofwat's financial derivatives table in the annual report.

Full year equivalent nominal interest does not equal the interest cost in the income statement as nominal interest is calculated as the nominal interest rate multiplied by the Principal sum as at 31 March 2023.

### **1F - Financial flows**

#### for the 12 months ended 31 March 2023

	ie iz months ended st harding	.025					
		Notional	Actual	Actual	Notional	Actual	Actual
		returns and notional	returns and notional	returns and actual	returns and notional	returns and notional	returns and actual
		regulatory	regulatory	regulatory	regulatory	regulatory	regulatory
		equity	equity	equity	equity	equity £'000	equity £'000
1F.1	Regulatory equity (£k)	109,106	109,106	% 78,896	£'000	E 000	E 000
		109,100	103,100	70,030			
1F.2	Return on regulatory equity	3.94 %	2.85 %	3.94 %	4,296	3,107	3,107
	Financing						
1F.3	Impact of movement						
	from notional gearing	-	1.09 %	1.06 %	-	1,190	840
1F.4	Gearing benefits sharing	-	-	-	-	-	-
1F.5	Variance in corporation tax	-	1.25 %	1.72 %	-	1,359	1,359
1F.6	Group relief	-	-	-	-	-	-
1F.7	Cost of debt	-	(3.46)%	(5.96)%	-	(3,777)	(4,702)
1F.8	Hedging instruments	-	-	-	-	-	-
1F.9	Return on regulatory equity						
	including Financing adjustments	3.94 %	1.72%	0.76%	4,296	1,879	604
	Operational performance						
1F.10	Totex out/(under)performance	-	(3.12)%	(4.31)%	-	(3,404)	(3,404)
1F.11	ODI out/(under)performance	-	(0.82)%	(1.13)%	-	(890)	(890)
1F.12	C-MeX out/(under)performance	-	(0.17)%	(0.23)%	-	(181)	(181)
1F.13	D-MeX out/(under)performance	-	(0.06)%	(0.08)%	-	(63)	(63)
1F.14	Retail out/(under)performance	-	(2.21)%	(3.06)%	-	(2,414)	(2,414)
1F.15	Other exceptional items	-	-	-	-	-	-
1F.16	Operational performance total	-	(6.37)%	(8.81)%	-	(6,952)	(6,952)
1F.17	RoRE (return on regulatory equity)	3.94%	(4.65)%	(8.05)%	4,296	(5,071)	(6,348)
1F.18	RCV growth	11.83%	11.83%	11.83%	12,903	12,903	9,330
1F.19	Voluntary sharing arrangements	-	-	-	-	-	-
 1F.20	Total shareholder return	15.76%	7.18%	3.78%	17,199	7,829	2 0 0 1
		13.7070	7.1070	3.70%	-	- 7,029	2,981
	Dividends						
1F.21	Gross Dividend	0.96%	2.41%	3.33%	1,050	2,626	2,626
1F.22	Interest Receivable on						
	Intercompany Loans	-	-	-	-	-	-
1F.23	Retained Value	14.80%	4.77%	0.45%	16,148	5,203	356
	Cash impact of 2015-20 performance adjustments						
1F.24	Totex out/underperformance	_	(0.11)%	(0.15)%	_	(122)	(122)
1F.24 1F.25	ODI out/underperformance		0.19 %	0.26 %		208	
					_		208
1F.26	Total out/underperformance	-	0.08 %	0.11 %	-	86	86

The second part of the financial flows table showing the average over the AMP is on page 31.

The information has been produced in accordance with the guidance provided by Ofwat and allows a comparison between the returns under our actual capital structure and the returns set by the regulator under a notional capital structure. The total actual return to external shareholders generally comprises of the following:

- base return set during the PR19 FD;

- outturn financial and operational performance compared with our set allowances/targets; and

- growth in RCV arising from inflation.

The cost sharing ratio included in 1F when calculating totex performance is 55% per the FD.

### 1F - Financial flows continued



For year ended 31 March 2023, the Final Determination set our base return at 3.94% applicable to Ofwat's notional capital structure with notional gearing of 60%. Our actual results are discussed further below:

Our financing activities decreased returns by 3.18% from 3.94% (notional) to 0.76% (actual), which can be attributed to the following reasons:

- Our average gearing of 77% is higher than the 60% assumed by Ofwat for a notional company, which had the impact of increasing returns by £840k or 1.06%. The higher gearing amplifies the percentage return to external shareholders, because debt has a lower required return than equity. Another impact of higher gearing level is that it increases the volatility of external shareholder returns, which become proportionately more sensitive to levels of out or underperformance.
- The tax expense for the year was zero mainly due to the high cost of interest expenses resulting in a loss before tax and, therefore, the tax expense impact increased returns by £1.359m or 1.72% compared with the Final Determination allowance.
- Rising inflation rates have increased charges on the RPI-linked bond. Cost of debt is higher than compared with the Final Determination allowance, lowering returns by £4.702m or (5.96%).

Our operational performance decreased returns for the financial year by 8.81% or £6.952m which is due to various factors:

- Our whole totex spend was £3.404m or 4.31% higher than the Final Determination (2017/18 prices) due to a variety of factors, increase in cost of new connections under developer services, increased capex costs based on the base and enhancing expenditure alongside the rising inflation, which has had an impact on costs all round.
- ODI were scored lower than target and we expect a penalty around £890k (1.13%).
- C-MeX and D-MeX were scored adversely and we will encounter a penalty amounting to £244k (0.31%).
- Our retail totex performance reflects a challenging FD allowance, which has been further impacted all round due to inflation.

Inflation, namely the average yearly growth in CPIH and RPI, increases RCV growth by 11.83%, against 7.25% in 2022 and 1% in 2021.

We do not have any voluntary sharing arrangements for AMP 7.

#### Breakdown of 2022/23 actual return

🔵 Increase 🛛 😑 Decrease 🖉 Total

#### Financial performance of the first three years of AMP 7 – average of 2020 to 2023

i ma	icial performance of the mst	three year	S OF AFIF 7	average	1 2020 10	2025	
		Notional	Actual	Actual	Notional	Actual	Actual
		returns and	returns and notional	returns and	returns and	returns and	returns and
		notional regulatory	regulatory	actual regulatory	notional regulatory	notional regulatory	actual regulatory
		equity	equity	equity	equity	equity	equity
		%	%	%	£'000	£'000	£'000
1F.1	Regulatory equity	105,238	105,238	76,245	-		
IF.2	Return on regulatory equity	3.90%	2.82%	3.90%	4,100	2,970	2,970
	Financing						
1F.3	Impact of movement						
	from notional gearing	-	1.07%	0.70%	-	1,129	552
1F.4	Gearing benefits sharing	-	-	-	-	-	-
1F.5	Variance in corporation tax	-	1.04%	1.44%	-	1,137	1,137
1F.6	Group relief	-	-	-	-	-	-
1F.7	Cost of debt	-	(1.09)%	(1.90)%	-	(1,195)	(1,496)
1F.8	Hedging instruments	-	-	-	-	-	-
1F.9	Return on regulatory equity						
	including Financing adjustments	3.90 %	3.84%	4.14%	4,100	4,042	3,163
	Operational performance						
IF.10	Totex out/(under)performance	_	(1.22)%	(1.69)%	_	(1,329)	(1,329)
IF.11	ODI out/(under)performance		(0.34)%	(0.47)%		(1,323)	(1,323)
IF.12	C-MeX out/(under)performance	_	(0.12)%	(0.47)%	_	(130)	(130)
IF.13	D-MeX out/(under)performance	_	(0.12)%	(0.16)%	_	(130)	(130)
1F.14	Retail out/(under)performance	_	(2.65)%	(3.66)%	_	(2,887)	(2,887)
1F.14 1F.15	Other exceptional items		(2.03)/0	(3.00)%		(2,007)	(2,007)
1F.15 1F.16	Operational performance total		(4.44)%	(6.14)%		(4,844)	(4,844)
1110	Operational performance total		(4.44)%	(0.14)%		(4,844)	(4,844)
1F.17	RoRE (return on regulatory equity)	3.90%	(0.60)%	(2.00)%	4,100	(803)	(1,681)
1F.18	RCV growth	6.70%	6.70%	6.70%	7,047	7,047	5,106
1F.19	Voluntary sharing arrangements	-	-	_	-	-	-
1F.20	Total shareholder return	10.58%	6.08%	4.70%	11,147	6,245	3,424
	Dividends						
1F.21	Gross Dividend	1.27 %	2.99 %	4.12 %	1,341	3,143	3,143
1F.22	Interest Receivable on						
	Intercompany Loans	-	(0.12)%	(0.16)%	-	(122)	(122)
1F.23	Retained Value	9.31 %	3.23 %	0.73 %	9,805	3,224	403
	Cash impact of 2015-20						
	performance adjustments						
1F.24	Totex out/underperformance	-	(0.12)%	(0.16)%	-	(122)	(122)
1F.25	ODI out/underperformance	-	0.20 %	0.27 %	-	208	208
1F.26	Total out/underperformance	-	0.08 %	0.11 %	-	86	86

### 1F - Financial flows continued



Increase Decrease Total

#### Breakdown of average returns over current price control period

The Final Determination set our base return at 3.9% applicable to Ofwat's notional capital structure with notional gearing of 60% for the average over financial years 2021 to 2023. Our actual results are discussed further below:

Our financial activities decreased returns by 0.24% from 3.90% (notional) to 4.14% which can be attributed to the following reasons:

- Average gearing of 73.5% during the AMP to date is higher than the 60% assumed by Ofwat for a notional company, which had the impact of increasing average returns by £552k or 0.70%. The higher gearing amplifies the percentage return to external shareholders, because debt has a lower required return than equity. Another impact of higher gearing levels is that it increases the volatility of external shareholders returns, which become proportionately more sensitive to levels of out or underperformance.
- The tax expense for the year mirrors the same as the previous year's, which was zero due to the challenging operating environment resulting in a loss before tax and, therefore, the tax expense impact increased returns by £1,137k or 1.44%.
- The continuing rise of inflation rates has impacted the charges on the RPI-linked bond in the last two years, opposite to the first year of the AMP, where it was lower than the assumption in the Final Determination. Cost of debt is higher than compared with the Final Determination allowance returns, £1,496k or 1.90%.

Our operational performance decreased average returns over the price control period by 6.14% or £4,844k, due to a number of reasons:

- Our average wholesale totex spend was £1,329k or 1.69% higher than the Final Determination (in 2017/18 prices), mainly due to factors such as the new connections expenditure and rising inflation.
- On average, the ODI performance has performed below expectations and reduce returns by £371k (0.47%).
- C-MeX and D-MeX performance the Company has not performed well on these scores and will be penalised £257k (0.32%).
- The average retail performance reflects a challenging FD allowance, which has been further impacted by higher costs associated with the implementation of our new billing system 'Aptumo', investment in enhancing our customer service alongside the contracting of the new debt collection agency.

### 2A - Segmental income statement

#### for the 12 months ended 31 March 2023

		Residential retail £'000	Water resources £'000	Water network+ £'000	Total £'000
2A.1	Revenue – price control	5,007	5,681	51,120	61,808
2A.2	Revenue – non-price control	-	70	626	696
					-
2A.5	Operating expenditure	(7,797)	(5,627)	(36,022)	(49,446)
					-
2A.6	Depreciation - tangible fixed assets	(2)	(716)	(12,032)	(12,750)
2A.7	Amortisation - intangible fixed assets	(610)	(6)	(283)	(899)
2A.8	Other operating income	224	63	810	1,097
2A.9	Operating profit	(3,179)	(534)	4,219	506

The basis of cost allocations used in this segmental income statement is described in note 1A on page 21. 'Water network+' activities include raw water transport and storage, water treatment and treated water distribution in accordance with the definitions in the RAGs.

Residential retail activities made an operating loss of £2.816m due to high costs, as noted on page 35 (table 2C).

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### 2B - Totex analysis - wholesale

#### for the 12 months ended 31 March 2023

		Water resources £'000	Water network+ £'000	Total £'000
	Base operating expenditure			
2B.1	Power	1,758	4,665	6,423
2B.2	Income treated as negative expenditure	-	(131)	(131)
2B.3	Service charges/discharge consents	1,025	-	1,025
2B.4	Bulk supply/bulk discharge	-	244	244
2B.5	Renewals expensed in year (infrastructure)	-	-	-
2B.6	Renewals expensed in year (non-infrastructure)	-	-	-
2B.7	Other operating expenditure (including Location specific costs & obligations)	2,817	25,923	28,740
2B.8	Local authority and Cumulo rates	28	3,406	3,434
2B.9	Total base operating expenditure	5,628	34,107	39,735
	Other operating expenditure			
2B.10	Enhancement operating expenditure	-	-	-
2B.11	Developer services operating expenditure	-	1,913	1,913
2B.12	Total operating expenditure excluding third party services	5,628	36,020	41,648
2B.13	Third party services	-	1	1
2B.14	Total operating expenditure	5,628	36,021	41,649
	Grants and contributions			
2B.15	Grants and contributions - operating expenditure		2,305	2,305
	Capital expenditure			
2B 16	Base capital expenditure	739	17.650	18,389
2B.17		-	6,334	6,334
	Developer services capital expenditure	_	272	272
2B.19	Total gross capital expenditure (excluding third party)	739	24.256	24,995
	Third party services	_	,	,
	Total gross capital expenditure	739	24,256	24,995
	Grants and contributions			
2B.22	Grants and contributions - capital expenditure	-	-	-
2B.23	Net totex	6,366	57,972	64,338
	Cash expenditure			
2B.24	Pension deficit recovery payments	_	_	-
	Other cash items	_	-	-
2B.26	Totex including cash items	6,366	57,972	64,338
-				

We have no grants and contributions related to capital expenditure in the year.

The income disclosed as negative expenditure is income from National Grid's STOR. This is treated as revenue in the statutory accounts, but as negative operating expenditure in the regulatory accounts.
## 2C - Cost analysis - retail

#### for the 12 months ended 31 March 2023

		Household total
	Operating expenditure	£'000
2C.1	Customer services	2,440
2C.2	Debt management	467
2C.3	Doubtful debts	1,549
2C.4	Meter reading	443
2C.5	Services to developers	-
2C.6	Other operating expenditure	2,864
2C.7	Local authority and Cumulo rates	34
2C.8	Total operating expenditure excluding third party services	7,797
	Depreciation	
2C.9	Depreciation on tangible fixed assets existing at 31 March 2015	-
2C.10		-
2C.11	Amortisation on intangible fixed assets existing at 31 March 2015	-
2C.12	Amortisation on intangible fixed assets acquired after 1 April 2015	610
2C.18	Total retail costs excluding third party and pension deficit repair costs	8,407
2C.19	Third party services operating expenditure	-
2C.20	Pension deficit repair costs	-
2C.21	Total retail costs including third party and pension deficit repair costs	8,407
	Debt written off	
2C.22	Debt written off	353
	Capital expenditure	
2C.23	Capital expenditure	38
	Other operating expenditure includes the net retail expenditure for the following household retail activities which are part funded by wholesale	
2C.24	Demand-side water efficiency – gross expenditure	507
2C.25	Demand-side water efficiency - expenditure funded by wholesale	507
2C.26	Demand-side water efficiency - net retail expenditure	-
2C.27	Customer-side leak repairs - gross expenditure	420
2C.28	Customer-side leak repairs - expenditure funded by wholesale	420
2C.29	Customer-side leak repairs - net retail expenditure	_
	Comparison of actual and allowed expenditure	
2C.30	Cumulative actual retail expenditure to reporting year end	25,708
2C.31	Cumulative allowed expenditure to reporting year end	16,251
	Total allowed expenditure 2020-25	27,851

During 2022/23, the household retail price control has seen the following variations in costs:

- Investment in enhancing our customer service and debt collection capabilities.

- A significant increase in meter reading and debt services to 'catch up' from COVID-19 restrictions.

- A significant increase in the bad debt written off and provided for.

residential retail revenue in the Final Determination of £5.59m.

## 2D - Historical cost analysis of tangible fixed assets

		Residential retail	Water resources	Water network+	Total
		£'000	£'000	£'000	£'000
	Cost				
2D.1	At 1 April 2022	79	28,655	564,973	593,707
2D.2	Disposals	(38)	(16)	(185)	(239)
2D.3	Additions	-	721	23,993	24,714
2D.4	Adjustments	-	-	-	-
2D.5	Assets adopted at nil cost	-	-	-	-
2D.6	At 31 March 2023	41	29,360	588,781	618,182
	Depreciation				
2D.7	At 1 April 2022	(79)	(11,100)	(223,811)	(234,990)
2D.8	Disposals	36	15	162	213
2D.9	Adjustments	-	-	-	-
2D.10	Charge for year	(2)	(716)	(12,032)	(12,750)
2D.11	At 31 March 2023	(45)	(11,801)	(235,681)	(247,527)
2D.12	Net book amount at 31 March 2023	(4)	17,560	353,100	370,655
2D.13	Net book amount at 1 April 2022	-	17,555	341,162	358,717
	Depreciation charge for year				
2D.14	Principal services	(2)	(716)	(12,032)	(12,750)
2D.15	Third party services	-	-	-	-
2D.16	Total	(2)	(716)	(12,032)	(12,750)

## 2E – Analysis of grants and contributions: wholesale

	Recog		Capitalised and amortised	Fully	
		in income statement £'000	in income statement £'000	netted off capex £'000	Total £'000
	Grants and contributions – water resources				
2E.1	Diversions - s185	-	-	-	-
2E.2	Other contributions (price control)	-	-	-	-
2E.3	Price control grants and contributions	-	-	-	-
2E.4	Diversions - NRSWA	-	-	-	-
2E.5	Diversions - other non-price control	-	-	-	-
2E.6	Other contributions (non-price control)	-	-	-	-
2E.7	Total	-	-	-	-
2E.8	Value of adopted assets		_	-	-
	Grants and contributions – water network+				
2E.9	Connection charges	1,538	_	-	1,538
	Infrastructure charge receipts	847	_	-	847
	Requisitioned mains	590	_	-	590
	Diversions - s185	21	_	-	21
	Other contributions (price control)	5	_	_	5
	Price control grants and contributions before				
	deduction of income offset	3,001	-	-	3,001
2E.15	Income offset	(696)	-	-	(696)
2E.16	Price control grants and contributions after				
	deduction of income offset	2,305	-	-	2,305
2E.17	Diversions - NRSWA	-	_	-	-
2E.18	Diversions – other non-price control	-	-	-	-
2E.19	Other contributions (non-price control)	-	_	-	-
2E.20	Total	2,305	-	-	2,305
2E.21	Value of adopted assets		389	_	389
05.7	Movements in capitalised grants and contributions				
2E.34		-	-	-	-
	Capitalised in year	-	-	-	-
	Amortisation (in income statement)	-	-	-	-
2E.37	c/t	-	-	-	-

## **2F - Residential retail**

#### for the 12 months ended 31 March 2023

		Revenue £'000	Number of customers	Average residential revenues £
	Residential revenue			
2F.1	Wholesale charges	48,293		
2F.2	Retail revenue	5,007		
2F.3	Total residential revenue	53,300		
	Retail revenue			
2F.4	Revenue Recovered (RR)	5,007		
2F.5	Revenue sacrifice	-		
2F.6	Actual revenue (net)	5,007		
	Customer information			
2F.7	Actual customers (AC)		287,934	
2F.8	Reforecast customers		284,251	
	Adjustment			
2F.9	Allowed revenue (R)	5,590		
2F.10	Net adjustment	583		
	Other residential information			
2F.11	Average residential retail revenue per customer			17.39

The household retail revenue allowance for 12 months ended 31 March 2023 was £5.007m. This is £0.583m less than the PR19 Final Determination allowed revenue due to consumption volumes below those originally forecasted.

Tables 2G and 2H are only applicable for Welsh companies and therefore have not been included within this report.

## 2I - Revenue analysis

#### for the 12 months ended 31 March 2023

		Household £'000	Non- household £'000	Total £'000	Water resources £'000	Water network+ £'000	Total £'000
	Wholesale charge – water	1 000	1 000	1000	1000	2 000	2 000
21.1	Unmeasured	19,300	3,375	22,675	2,267	20,408	22,675
21.2	Measured	28,993	5,132	34,125	3,413	30,713	34,126
21.3	Third party revenue	-	-	-	-	-	-
21.4	Total wholesale water revenue	48,293	8,507	56,800	5,680	51,121	56,801
21.16	Wholesale Total	48,293	8,507	56,800			
	Retail revenue						
21.17	Unmeasured	1,998	-	1,998			
21.18	Measured	3,008	-	3,008			
21.19	Other third party revenue	-	-	-			
21.20	Retail Total	5,006	-	5,006			
	Third party revenue – non-price control						
21.21	Bulk supplies - water			442			
21.23	Other third party revenue			255			
	Principal services –						
	non-price control						
21.24	Other appointed revenue						
21.25	Total appointed revenue			62,503			

In April 2017, SES water exited the non-household retail market. Non-households can now choose their retailer in the competitive market. Retailers charge non-household customers and pay us wholesale charges. For the 12 months ended 31 March 2023, wholesale revenue to non-household customers totalled £8.507m primarily to retailers.

## 2J - Infrastructure network reinforcement costs

#### for the 12 months ended 31 March 2023

		Network reinforcement	On site/ site specific
		capex £'000	capex £'000
2J.1	Distribution and trunk mains	479	-
2J.2	Pumping and storage facilities	-	-
2J.3	Other	-	_
2J.4	Total	479	

Network reinforcement costs are recognised as incurred. Infrastructure charges are recognised as properties are connected therefore costs may have been incurred in years prior to the income from charges being recognised.

### 2K – Infrastructure charge reconciliation

#### for the 12 months ended 31 March 2023

2K.7	Variance carried forward	(1,364)
2K.6	Costs	(479)
2K.5	Revenue	847
2K.4	Variance brought forward	(1,732)
	Comparison of revenue and costs	
2K.3	Gross infrastructure charges	847
2K.2	Discounts applied to infrastructure charges	-
2K.1	Infrastructure charges	847
		£'000

Disclosed as infrastructure charges within the above table are contributions from other sources that are considered to be their equivalent, though these are disclosed on separate lines within table 2E. This includes infrastructure charges received from NAV providers, and the non-domestic charges.

### 2L – Analysis of land sales

#### for the 12 months ended 31 March 2023

		Water resources £'000	Water network+ £'000	Total £'000
2L.1	Proceeds from disposals of protected land	_	-	-

There were no land sales in 2022/23.

## 2M – Revenue reconciliation

#### for the 12 months ended 31 March 2022

		Water resources £'000	Water network+ £'000	Total £'000
	Revenue recognised			
2M.1	Wholesale revenue governed by price control	5,680	51,120	56,800
2M.2	Grants & contributions (price control)	-	2,305	2,305
2M.3	Total revenue governed by wholesale price control	5,680	53,425	59,105
	Calculation of the revenue cap			
2M.4	Allowed wholesale revenue before adjustments	6,358	58,945	65,303
2M.5	Allowed grants & contributions before adjustments	-	4,841	4,841
2M.6	Revenue adjustment	1	10	11
2M.7	Other adjustments	-	-	-
2M.8	Revenue cap	6,359	63,796	70,155
	Calculation of the revenue imbalance			
2M.9	Revenue cap	6,359	63,796	70,155
2M.10	Revenue Recovered	5,680	53,425	59,105
2M.11	Revenue imbalance	679	10,371	11,050

We recovered £5.680m of water resources revenue and £53.425m of water network+ revenue. We therefore under recovered our total allowed revenue by £11.05m (15.2%), which was driven primarily by significantly higher inflation than forecast when tariffs for 2022/23 were set in 2021/22, together with continued lower level of business consumption than initially forecast.

Tariffs will be adjusted in 2024/25 to address this under recovery in line with Ofwat's regulatory rules.

## 2N - Residential retail - social tariffs

#### for the 12 months ended 31 March 2023

		Revenue £m	Number of customers '000s	Average amount per customer £
	Number of residential customers on social tariffs			
2N.1	Residential water only social tariffs		19.735	
	Number of residential customers not on social tariffs			
2N.4	Residential water only, no social tariffs		261.238	
	Social tariff discount			
2N.7	Average discount per water only social tariffs customer			78.833
	Social tariff cross-subsidy – residential customers			
2N.10	Total customer funded cross-subsidies for water only social tariffs customers	1.567		
2N.13	Average customer funded cross-subsidy per water only social tariffs customer			5.579
	Social tariff cross-subsidy – Company			
2N.16	Total revenue forgone by Company to fund cross-subsidies for water only social tariffs customers	(0.012)		
2N.19	Average revenue forgone by Company to fund cross-subsidy per water only social tariffs customer	()		(0.59)
	Social tariff support – willingness to pay			
2N.22	Level of support for social tariff customers reflected in Business Plan			6.000
2N.23	Maximum contribution to social tariffs supported by customer engagement			6.000

## 20 - Historical cost analysis of intangible fixed assets

#### for the 12 months ended 31 March 2023

		Residential retail '000s	Water resources '000s	Water network+ '000s	Total £'000
	Cost				
20.1	At 1 April 2022	5,497	207	27,133	32,837
20.2	Disposals	-	-	-	-
20.3	Additions	38	33	766	837
20.4	Adjustments	-	-	-	-
20.5	Assets adopted at nil cost	-	-	-	-
20.6	At 31 March 2023	5,535	240	27,899	33,674
	Amortisation				
20.7	At 1 April 2022	(179)	(18)	(19,833)	(20,030)
20.8	Disposals	-	-	-	-
20.9	Adjustments	-	-	-	-
20.10	Charge for year	(610)	(6)	(283)	(899)
20.11	At 31 March 2023	(789)	(24)	(20,116)	(20,929)
20.12	Net book amount at 31 March 2023	4,747	216	7,783	12,746
20.13	Net book amount at 1 April 2022	5,319	189	7,300	12,808
	Amortisation for year				
20.14	Principal services	(610)	(6)	(283)	(899)
20.15	Third party services	-	-	-	-
20.16	Total	(610)	(6)	(283)	(899)

## 3A – Outcome performance – Water performance commitments (financial)

Information on our performance is included in 'Our performance' (pages 34 to 38 of the Annual Report and Accounts 2023) and in the Financial review (pages 56 to 60 of the Annual Report and Accounts 2023). We have met our target level of performance for the year on 19 out of 25 commitments for 2022/23. Outcomes of the performance commitments (PCs) that are linked to financial reward or penalty for outperformance and underperformance will be reflected in the adjustment of revenue in the 2024/25 financial year. The financial impact shown in this table has been calculated based on the incentive rates as published in Ofwat's Final Determination for SES Water.

#### for the 12 months ended 31 March 2023

			2022/23 performance	2022/23		Forecast performance 2020-25
		units	level - actual	target met?	£000	£000
7 4 1	Common PCs - Water (Financial)		0.01		0.000	0.000
3A.1	Water quality compliance (CRI) <sup>(2)</sup>	number	0.01	Yes		-0.028
3A.2	Water supply interruptions <sup>(3)</sup>	hh:mm:ss	00:03:51	Yes	0.231	0.612
3A.3	Leakage <sup>(4)</sup>	%	8.7	Yes	0.208	0.000
3A.4	Per capita consumption <sup>(5)</sup>	%	-4.2	No	0.000	0.000
3A.5	Mains repairs <sup>(6)</sup>	number	101.5	No	-0.854	-0.854
3A.6	Unplanned outage <sup>(7)</sup>	%	0.93	Yes	0.000	0.000
	Bespoke PCs – Water and Retail (Financial)					
3A.7	Customer concerns about their water					
	(taste, odour and discolouration contacts) <sup>(8)</sup>	nr	0.64	No	-0.111	-0.345
3A.8	Supporting customers in financial hardship <sup>(9)</sup>	nr	19,476	Yes	0.000	0.000
3A.9	Void properties <sup>(10)</sup>	%	2.43	Yes	0.017	-0.277
3A.10	First contact resolution <sup>(11)</sup>	%	85.1	Yes	0.000	-0.005
3A.11	Greenhouse gas emissions <sup>(12)</sup>	nr	41	Yes	0.000	0.000
3A.12	River-based improvement –					
	delivery of WINEP <sup>(13)</sup>	nr	6	No	-0.004	-0.009
3A.13	Water softening <sup>(14)</sup>	nr	5.6	No	-0.158	-0.667
3A.14	Risk of supply failures <sup>(15)</sup>	%	81	Yes	0.000	-0.115

Notes:

 This column shows the reward/(penalty) for the performance commitment based on Ofwat's Final Determination for SES Water. All are in 2017/18 price to be consistent with Ofwat's Final Determination issued in December 2019.

(2) In 2022, we had only three exceedances in water quality performance (lead and coliforms), resulting in a projected industry leading CRI index of 0.01. Our performance in 2021 was also excellent, with just one exceedance (Nickel) and a confirmed industry leading CRI index of 0.00. We strive for consistent performance going forward.

(3) Our performance this year continues to be within our target, despite the challenges posed by the drought and December freeze/ thaw, and we will again receive a financial reward from Ofwat.

(4) We are continuing to conduct work - overseen by Ofwat - to ensure our water balance reporting is compliant with all regulatory guidelines. We have agreed with Ofwat that we will not seek to apply for any outperformance payments associated with our leakage performance until this work is concluded.

(5) Whilst slightly lower than last year, even in a drought year, our per capita consumption remains too high and we again fall short of our target. Recent performance in a year of extreme weather conditions does provide some encouraging signs, demonstrating the benefits of our ongoing metering, water efficiency and customer engagement programmes.

(6) The level of bursts seen over the year increased significantly – initially in the summer during the drought, and later in December as a result of the freeze/thaw – and we will receive a significant financial penalty from Ofwat. Burst levels have since returned to normal.

(7) Our ongoing focus on operating, maintaining and investing in our water treatment works continues to secure the delivery of our unplanned outage target.

(8) Our performance, although below target, still compares favourably with the industry average. Factors such as hot weather and operational issues contributed to the target exceedance. However, our performance remains significantly better than the industry average, with a performance of 0.64 contacts per 1,000 population compared with an average of 11.0 per 10,000 population in 2021.

(9) We again exceeded our target for the number of customers benefitting from our Water Support Scheme, although the overall number dropped as customers who are no longer eligible were removed from the tariff.

(10) We achieved this target and will receive a financial incentive from Ofwat for this commitment for the first time.

(11) We increased our performance by 4 percentage points from last year and achieved our target of 85% of contacts being resolved first time.

(12) The progression of our net zero carbon plan has seen further reductions in greenhouse gases this year through ongoing energy efficiency and switching of fleet to pure electric vehicles and heating to non-fossil fuel alternatives.

- (13) This performance commitment is based on the delivery of Water Industry National Environment Programme (WINEP) investigations/schemes as agreed with Ofwat. Six investigations have been delivered on time, but one investigation was delayed with the agreement of the Environment Agency for extended monitoring. The outstanding investigation was completed by the end of May 2023, meeting the agreed 2023/24 performance commitment. The remaining schemes are on track for completion by the end of 2024.
- (14) Performance was impacted by maintenance issues (64%) and operational decisions during high demand (36%). The performance commitment penalty was incurred at Elmer (41%), Kenley (32%), Cheam (25%), Woodmansterne (2%), and Godstone (<1%). Despite challenges, performance remains comparable to 2020 and 2021. Improved and stable performance is expected in the future.</p>
- (15) As a result of the culmination of five resilience projects delivering over the last year, more than 180,000 further customers now benefit from being connected to two treatment works.

### 3C - Customer measure of experience (C-MeX) table

#### for the 12 months ended 31 March 2023

		Units	Value
3C.1	Annual customer satisfaction score for the customer experience survey	Number	72.80
3C.2	Annual customer satisfaction score for the customer experience survey	Number	79.27
3C.3	Annual C-MeX score	Number	76.03
3C.4	Annual net promoter score	Number	16.00
3C.5	Total household complaints	Number	1,287
3C.6	Total connected household properties	Number	287,934
3C.7	Total household complaints per 10,000 connections	Number	44.698
3C.8	Confirmation of communication channels offered <sup>(1)</sup>	TRUE or FALSE	TRUE

(1) SES Water has five channels available for customers to make contact. These are listed below:

- Phone

- Email
- Letter

- Via the SES Water corporate website (webforms)

- Via social media channels (Facebook/Twitter)

## **3D – Developer services measure of experience** (D-MeX) table

#### for the 12 months ended 31 March 2023

		Units	Value
3D.1	Qualitative component annual results	Number	70.20
3D.2	Quantitative component annual results	Number	99.62
3D.3	D-MeX score	Number	84.91

### **3E – Outcome performance – Non-financial** performance commitments

#### for the 12 months ended 31 March 2023

			2022/23	
		Units	performance level - actual	2022/23 target met?
3E.1	Risk of severe restrictions in a drought	%	0.0	Yes
3E.2	Priority services for customers in vulnerable circumstances – PSR reach	%	6.8	Yes
3E.3	Priority services for customers in vulnerable circumstances -			
	Attempted contacts	%	90.2	Yes
3E.4	Priority services for customers in vulnerable circumstances -			
	Actual contacts	%	59.8	Yes
	Bespoke PCs			
3E.6	Vulnerable support scheme awareness	%	38.0	No
3E.7	Vulnerable support scheme helpfulness	%	80.8	Yes
3E.8	Pollution incidents	nr	0	Yes
3E.9	Abstraction incentive mechanism	nr	-295	Yes
3E.10	Land based improvement - biodiversity	nr	2	Yes
3E.11	Perception of value for money	%	5	Yes
3E.12	WINEP delivery	text	Met	Yes

### **3H – Summary information on outcome delivery** incentive payments

for the 12 months ended 31 March 2023

		Initial calculation of performance payments (excluding C-MeX and D-MeX) £m (2017/18 prices)
	Initial calculation of in period revenue adjustment by price control	
3H.1	Water resources	0.00
3H.2	Water network+	-0.91
3H.5	Residential retail	0.02
	Initial calculation of end of period revenue adjustment by price control	
3H.8	Water resources	0.00
3H.9	Water network+	-1.05
3H.12	Residential retail	0.00
	Initial calculation of end of period RCV adjustment by price control	
3H.15	Water resources	0.00
3H.16	Water network+	0.00
3H.19	Residential retail	0.00

Note: If all the rewards/penalties are applied in-period, we would incur a total penalty of £0.89m, being a £0.91m penalty for water network+ offset by a £0.02m reward for residential retail as noted above.

## 4A - Water bulk supply information

#### for the 12 months ended 31 March 2023

		Volume MI	Operating costs £'000	Revenue £'000
4A.1	Leep Networks (Water) Ltd	43.04	21.39	38.73
4A.2	Southern Water Services Ltd	370.88	222.56	403.04
4A.26	5 Total bulk supply exports	413.92	243.95	441.77

Bulk supply water is exported to Leep Networks (Water) Ltd and Southern Water Services Ltd. We do not import bulk supply water.

## 4C – Impact of price control performance to date on RCV

		Water resources £'000	Water network+ £'000
	Totex (net of business rates, abstraction licence fees and grants and contributions)		
4C.1	Final Determination allowed totex (net of business rates, abstraction licence fees and		
	grants and contributions)	4,664	45,099
4C.2	Actual totex (net of business rates, abstraction licence fees and grants and contributions)	5,313	53,727
4C.3	Transition expenditure	_	_
4C.4	Disallowable costs	_	_
4C.5	Total actual totex (net of business rates, abstraction licence fees and grants and contributions)	5,313	53,727
4C.6	Variance	649	8,628
4C.7	Variance due to timing of expenditure	-	-
4C.8	Variance due to efficiency	649	8,628
4C.9	Customer cost sharing rate – outperformance	55%	55%
4C.10	Customer cost sharing rate - underperformance	45%	45%
4C.11	Customer share of totex overspend	290	3,851
4C.12	Customer share of totex underspend	-	-
4C.13	Company share of totex overspend	359	4,777
4C.14	Company share of totex underspend	-	-
	Totex – business rates and abstraction licence fees		
4C.15	Final Determination allowed totex - business rates and abstraction licence fees	1,217	3,339
4C.16	Actual totex - business rates and abstraction licence fees	1,053	3,406
4C.17	Variance - business rates and abstraction licence fees	(164)	67
4C.18	Customer cost sharing rate – business rates	75%	75%
4C.19	Customer cost sharing rate - abstraction licence fees	75%	75%
4C.20	Customer share of totex over/underspend - business rates and abstraction licence fees	(123)	50
4C.21	Company share of totex over/underspend - business rates and abstraction licence fees	(41)	17
	Totex not subject to cost sharing		
4C.22	Final Determination allowed totex - not subject to cost sharing	-	2,712
4C.23	Actual totex - not subject to cost sharing	-	840
4C.24	Variance - 100% Company allocation	-	(1,872)
4C.25	Total customer share of totex over/(under)spend	167	3,901
	RCV		
4C.26	Total customer share of totex over/underspend	166	3,901
	PAYG rate	82.33%	47.72%
4C.28	RCV element of cumulative totex over/underspend	29	2,039

### 4C – Impact of price control performance to date on RCV continued

#### for the price control period to date

		Water resources £'000	Water network+ £'000
	Totex (net of business rates, abstraction licence fees and grants and contributions)		
4C.1	Final Determination allowed totex (net of business rates, abstraction licence fees and		
	grants and contributions)	13,609	135,870
4C.2	Actual totex (net of business rates, abstraction licence fees and grants and contributions)	15,082	149,576
4C.3	Transition expenditure	-	-
4C.4	Disallowable costs	-	
4C.5	Total actual totex (net of business rates, abstraction licence fees and grants and contributions)	15,082	149,576
4C.6	Variance	1,473	13,706
4C.7	Variance due to timing of expenditure	-	-
4C.8	Variance due to efficiency	1,473	13,706
4C.9	Customer cost sharing rate - outperformance	554	554
4C.10	Customer cost sharing rate - underperformance	446	446
4C.11	Customer share of totex overspend	657	6,117
4C.12	Customer share of totex underspend	-	-
4C.13	Company share of totex overspend	816	7,589
4C.14	Company share of totex underspend	-	-
	Totex – business rates and abstraction licence fees		
4C.15	Final Determination allowed totex - business rates and abstraction licence fees	3,416	9,369
4C.16	Actual totex - business rates and abstraction licence fees	3,487	8,420
4C.17	Variance - business rates and abstraction licence fees	71	(949
4C.18	Customer cost sharing rate – business rates	75.00%	75.00%
4C.19	Customer cost sharing rate - abstraction licence fees	75.00%	75.00%
4C.20	Customer share of totex over/underspend - business rates and abstraction licence fees	53	(712
4C.21	Company share of totex over/underspend - business rates and abstraction licence fees	18	(237
	Totex not subject to cost sharing		
4C.22	Final Determination allowed totex - not subject to cost sharing	-	7,455
4C.23	Actual totex - not subject to cost sharing	-	1,517
4C.24	Variance - 100% Company allocation	-	(5,938
4C.25	Total customer share of totex over/(under)spend	710	5,405
	RCV		
4C.26	Total customer share of totex over/(under)spend	711	5,405
	PAYG rate	813	709
	RCV element of cumulative totex over/(under)spend	123	1,572
	Adjustment for ODI outperformance payment or underperformance payment	_	-
	Green recovery	-	
	RCV determined at FD at 31 March	16,369	317,658
	Projected 'shadow' RCV	16,502	319,230

The 'shadow' RCV above has been calculated in accordance with Ofwat guidance and assumes the lower level of wholesale totex compared with the PR19 Final Determination.

Variance in timing of expenditure for previous years has been excluded in this cumulative basis to match the actual costs to date.

## 4D – Totex analysis water resources and water network+

			Water net	work+		
		Water resources £'000	Raw water transport £'000	Water treatment £'000	Treated water distribution £'000	Total £'000
	Operating expenditure					
4D.1	Base operating expenditure	5,627	387	12,039	21,682	39,735
4D.2	Enhancement operating expenditure	-	-	-	-	-
4D.3	Developer services operating expenditure	-	-	-	1,913	1,913
4D.4	Total operating expenditure					
	excluding third party services	5,627	387	12,039	23,595	41,648
4D.5	Third party services	-	-	-	1	1
4D.6	Total operating expenditure	5,627	387	12,039	23,596	41,649
	Grants and contributions					
4D.7	Grants and contributions -				2.705	0.705
	operating expenditure				2,305	2,305
	Capital expenditure					
4D.8	Base capital expenditure	739	12	7,528	10,110	18,389
4D.9	Enhancement capital expenditure	-	-	-	6,334	6,334
4D.10	Developer services capital expenditure	-	-	-	272	272
4D.11	Total gross capital expenditure					
	(excluding third party)	739	12	7,528	16,716	24,995
4D.12	Third party services	-	-	-	-	-
4D.13	Total gross capital expenditure	739	12	7,528	16,716	24,995
	Grants and contributions					
4D.14	Grants and contributions -					
	capital expenditure		_	-	-	-
4D.15	Net totex	6,366	399	19,567	38,007	64,339
	Cash expenditure					
4D.16	Pension deficit recovery payments	_	_	_	_	_
4D.17	Other cash items	_	_	_	-	_
4D.18	Totex including cash items	6.366	399	19,567	38.007	64,339
		0,000		13,507	30,007	07,339

## **4H - Financial metrics**

#### for the 12 months ended 31 March 2023

		Units	Current year	AMP to date
	Financial indicators			
4H.1	Net debt	£m	257.333	
4H.2	Regulatory equity	£m	76.693	
4H.3	Regulatory gearing	%	77.04%	
4H.4	Post-tax return on regulatory equity	%	(32.96%)	
4H.5	RoRE (return on regulatory equity)	%	(4.65)%	(0.60%)
4H.6	Dividend yield	%	4.04%	
4H.7	Retail profit margin - Household	%	(6.00%)	
4H.10	Credit rating - Moody's	Text	Baa2 (stable)	
4H.12	Return on RCV	%	1.14%	
4H.13	Dividend cover	dec	(6.541)	
4H.14	Funds from operations (FFO)	£m	12.451	
4H.15	Interest cover (cash)	dec	2.465	
4H.16	Adjusted interest cover (cash)	dec	(0.396)	
4H.17	FFO/Net debt	dec	0.048	
4H.18	Effective tax rate	%	0.68%	
4H.19	Retained cash flow (RCF)	£m	9.351	
4H.20	RCF/Net debt	dec	0.036	
	Borrowings			
4H.21	Proportion of borrowings which are fixed rate	%	7.76%	
4H.22	Proportion of borrowings which are floating rate	%	25.36%	
4H.23	Proportion of borrowings which are index linked	%	66.88%	
4H.24	Proportion of borrowings due within 1 year or less	%	7.00%	
4H.25	Proportion of borrowings due in more than 1 year but no more than 2 years	%	26.00%	
4H.26	Proportion of borrowings due in more than 2 years but no more than 5 years	%	0.00%	

Due to the timing of appointed dividends declared and paid, the appointed dividend paid in the year ended 31 March 2023 comprised the final appointed dividend from the year ended 31 March 2022 (£1.64m paid in May 2022) and the interim appointed dividend payable in respect of the year ended 31 March 2023 (£1.46m paid in December 2022). The total appointed dividends paid in the year ended 31 March 2023 of c.£3.1m (2022: £2.9m) represents, on this mixed year basis, a dividend yield of 4.04%.

%

%

67.00%

0.00%

4H.27 Proportion of borrowings due in more than 5 years but no more than 20 years

4H.28 Proportion of borrowings due in more than 20 years

Post-tax returns on regulatory equity have, in contrast to the RoRE estimate, been affected by both accounting policies and the impact of high inflation (on the indexation of the Company's principal long-term debt instrument). The accounting treatment of infrastructure renewals expenditure under FRS 101 continues to have a substantial effect upon accountingbased measures. All planned infrastructure asset renewal expenditure has been capitalised (in accordance with FRS 101) and depreciated over an estimated useful economic life of 100 years. Any residual book value of pipes being replaced has been written off on commissioning of new assets.

## 4J – Base expenditure analysis

	_		M	/ater network+			
		Water resources £'000	Raw water distribution £'000	Raw water storage £'000	Water treatment £'000	Treated water distribution £'000	Total £'000
	Operating expenditure						
4J.1	Power	1,758	434	-	1,231	3,000	6,423
4J.2	Income treated as						
	negative expenditure	-	-	-	-	(131)	131
4J.3	Bulk supply	-	-	-	-	244	244
4J.4	Renewals expensed in year (infrastructure)	-	_	-	_	_	-
4J.5	Renewals expensed in year (non-infrastructure)	_	-	_	_	_	-
4J.6	Other operating expenditure	2,817	(47)	-	8,411	15,052	26,233
4J.7	Local authority and Cumulo rates	28	-	-	32	3,374	3,434
	Service Charges						
4J.8	Canal & River Trust abstraction						
	charges/discharge consents	-	-	-	-	-	-
4J.9	Environment Agency/						
	NRW abstraction charges/	1005					1 0 0 5
4.110	discharge consents	1,025	-	-	-	-	1,025
4J.10	· · · · · · · · · · · · · · · · · · ·						
	discharge consents	-	-	-	-	-	-
	Other operating expenditure						
4J.11	Costs associated with Traffic						
	Management Act	-	-	-	-	143	143
4J.12	Costs associated with lane						
	rental schemes	-	-	-	-	-	-
4J.13	Statutory water softening	-	-	-	2,364	-	2,364
4J.14	Total base operating						
	expenditure	5,628	387	-	12,038	21,682	39,735
	Capital expenditure						
4J.15	Maintaining the long-term capability of the assets – infra	1	12	_	11	5,458	5,482
4J.16	Maintaining the long-term					·	
	capability of the assets - non-infrastructure	737	0	_	7,518	4,652	12,907
4J.17	Total base capital expenditure	738	12		7,529	10,110	18,389
		,00	12		,,020	10,110	.0,000
	Traffic Management Act						Number
4J.18	Projects incurring costs						
	associated with Traffic						
	Management Act	-	-	_	-	414	414

## 4N – Developer Services Expenditure – water network+

#### for the 12 months ended 31 March 2023

			Water network+ Treated water distribution	
		Capex £'000	Opex £'000	Total £'000
4N.1	New connections	272	1,764	2,036
4N.2	Requisition mains	-	4	4
4N.3	Infrastructure network reinforcement	-	2	2
4N.4	s185 diversions	-	-	-
4N.5	Other price controlled activities	-	-	-
4N.6	Total developer services expenditure	272	1,770	2,042

### 4P - Expenditure on non-price control diversions

#### for the 12 months ended 31 March 2023

		Water resources £'000	Water network+ £'000	Total £'000
4P.9	Diversions - NRSWA	-	143	143
4P.10	Diversions – other non-price control	-	-	-
4P.11	Other developer services non-price control totex	-	-	-
4P.12	Developer services non-price control totex	-	143	143

# 4Q – Developer services – New connections, properties and mains

		Units	Total £'000
	Connections volume data		
4Q.1	New connections (residential - excluding NAVs)	nr	719
4Q.2	New connections (business - excluding NAVs)	nr	33
4Q.3	Total new connections served by incumbent	nr	752
4Q.4	New connections - SLPs	nr	11
	Properties volume data		
4Q.5	New properties (residential - excluding NAVs)	nr	1,281
4Q.6	New properties (business - excluding NAVs)	nr	46
4Q.7	Total new properties served by incumbent	nr	1,327
4Q.8	New residential properties served by NAVs	nr	0
4Q.9	New business properties served by NAVs	nr	0
4Q.10	Total new properties served by NAVs	nr	0
4Q.11	Total new properties	nr	1,327
4Q.12	New properties - SLP connections	nr	182
	New water mains data		
4Q.13	Length of new mains (km) - requisitions	nr	1
4Q.14	Length of new mains (km) – SLPs	nr	2

# 4R – Connected properties, customers and population

		Units	Unmeasured	Measured	Total	Vc
	Customer numbers – average during the year					
4R.1	Residential water only customers	'000s	81.767	206.167	287.934	6.0
4R.2	Residential wastewater only customers	'000s			0.000	
4R.3	Residential water and wastewater customers	'000s			0.000	
4R.4	Total residential customers	'000s	81.767	206.167	287.934	6.0
4R.5	Business water only customers	'000s	2.025	11.794	13.819	1.3
4R.6	Business wastewater only customers	'000s			0.000	
4R.7	Business water & wastewater customers	'000s			0.000	
4R.8	Total business customers	'000s	2.025	11.794	13.819	1.3
4R.9	Total customers	'000s	83.792	217.961	301.753	7.
		Units	Unmeasured	Measured	Total	
	Property numbers – average during the year					
4R.10	Residential properties billed	'000s	94.066	183.112	277.178	
4R.11	Residential void properties	'000s			6.041	
4R.12	Total connected residential properties	'000s			283.219	
4R.13	Business properties billed	'000s			12.513	
4R.14	Business void properties	'000s			1.306	
4R.15	Total connected business properties	'000s			13.819	
4R.16	Total connected properties	'000s			297.038	
		Units	Unmeasured	Measured	Total	
	Property and meter numbers -					
	at end of year (31 March)					
4R.17	Total new residential properties connected in year	'000s	0.000	0.000	0.000	
4R.18	Total number of new business					
	properties connections	'000s	0.000	0.010	0.010	
	Residential properties billed at year end	'000s	94.066	183.112	277.178	
4R.20	Residential properties unbilled at year end	'000s			4.715	
	Residential void properties at year end	'000s	1.700	4.341	6.041	
	Total connected residential properties at year end	'000s	95.766	187.453	287.934	
4R.23	Business properties billed at year end	'000s	2.205	10.488	12.513	
4R.24	Business properties unbilled at year end	'000s			0.000	
4R.25	Business void properties at year end	'000s			1.306	
4R.26	Total connected business properties at year end	'000s	2.417	11.402	13.819	
4R.27	Total connected properties at year end	'000s	98.183	198.855	301.753	
		Units	Water			
	Population data					
4R.28	Resident population	'000s	749.816			
		Units	Water			
		Units	Resident population	Non-resident population	Total	
	Household population data					
4R.30	Household population	'000s	731.599	9.805	741.404	
4R.31	Household measured population (water only)	'000s	485.059	6.501	491.560	
4R.32	Household unmeasured population (water only)	'000s	246.540	3.304	249.844	

## 4W – Defined Benefit Pension Scheme – Additional Information

Schem	e details		Pension Scheme 1	Pension Scheme 2	Total
4W.1	Scheme name	Text	Water Companies Pensions Scheme (WCPS)	Unfunded Benefits	-
4W.2	Scheme status	Text	Scheme Closed	Scheme closed	-
4W.3	Scheme assets	£m	78.461	-	78.461
4W.4	Scheme liabilities	£m	69.250	0.803	70.053
4W.5	Scheme surplus/(deficit) Total	£m	9.211	(0.803)	8.408
4W.6	Scheme surplus/(deficit)				
	Appointed business	£m	9.211	(0.803)	8.408
4W.7	Pension deficit recovery payments	£m	-	-	-

## 5A – Water resources asset and volumes data

#### for the 12 months ended 31 March 2023

		Units	Total
V	Water resources		
5A.1 V	Nater from impounding reservoirs	MI/d	0.00
5A.2 V	Nater from pumped storage reservoirs	MI/d	28.18
5A.3 V	Nater from river abstractions	MI/d	0.00
5A.4 V	Nater from groundwater works, excluding managed aquifer recharge (MAR)		
V	vater supply schemes	MI/d	143.15
5A.5 V	Nater from artificial recharge (AR) water supply schemes	MI/d	0.00
5A.6 V	Nater from aquifer storage and recovery (ASR) water supply schemes	MI/d	0.00
5A.7 V	Nater from saline abstractions	MI/d	0.00
5A.8 V	Nater from water reuse schemes	MI/d	0.00
5A.9 N	Number of impounding reservoirs	nr	0
5A.10 N	Number of pumped storage reservoirs	nr	1
5A.11 N	Number of river abstractions	nr	0
5A.12 N	Number of groundwater works, excluding MAR water supply schemes	nr	68
5A.13 N	Number of AR water supply schemes	nr	0
5A.14 N	Number of ASR water supply schemes	nr	0
5A.15 N	Number of saline abstraction schemes	nr	0
5A.16 N	Number of reuse schemes	nr	0
5A.17 T	Fotal number of sources	nr	69
5A.18 T	Fotal number of water reservoirs	nr	1
5A.19 T	Fotal volumetric capacity of water reservoirs	MI	10,018
5A.20 T	Fotal number of intake and source pumping stations	nr	40
5A.21 T	Fotal installed power capacity of intake and source pumping stations	kW	7,278
5A.22 T	Fotal length of raw water abstraction mains and other conveyors	km	71.23
5A.23 A	Average pumping head - raw water abstraction	m.hd	39.87
5A.24 E	Energy consumption – water resources (MWh)	MWh	14,369.491
5A.25 T	Fotal number of raw water abstraction imports	nr	0
5A.26 V	Nater imported from third parties to raw water abstraction systems	MI/d	0.00
5A.27 T	Fotal number of raw water abstraction exports	nr	0
5A.28 V	Nater exported to third parties from raw water abstraction systems	MI/d	0.00
5A.29 V	Nater resources capacity (measured using water resources yield)		207.92
5A.30 T	Fotal number of completed investigations (WINEP/NEP), cumulative for AMP	MI/d	6

### 5B - Water resources operating cost analysis

#### for the 12 months ended 31 March 2023

						Groundwater, excluding	
		Units	Impounding reservoir	Pumped storage	River abstractions	MAR water supply schemes	Total
5B.1	Power	£k	-	-	227	1,530	1,758
5B.2	Income treated as negative expenditure	£k	-	-	-	-	-
5B.3	Abstraction charges/discharge consents	£k	-	-	370	654	1,025
5B.4	Bulk supply	£k	-	-	-	-	-
	Other operating expenditure						
5B.5	Renewals expensed in year						
	(infrastructure)	£k	-	-	-	-	-
5B.6	Renewals expensed in year						
	(non-infrastructure)	£k	-	-	-	-	-
5B.7	Other operating expenditure						
	excluding renewals	£k	359	-	359	2,098	2,817
5B.8	Local authority and Cumulo rates	£k	-	-	24	4	28
5B.9	Total operating expenditure						
	(excluding third party)	£k	359	-	981	4,287	5,627

Note: SES Water does not have any artificial recharge or aquifer storage and recover schemes. Therefore, we only report the sources applicable to us.

# 6A – Raw water transport, raw water storage and water treatment data

		Units	Input
	Raw water transport and storage		
6A.1	Total number of balancing reservoirs	nr	0
6A.2	Total volumetric capacity of balancing reservoirs	MI	0
6A.3	Total number of raw water transport stations	nr	1
6A.4	Total installed power capacity of raw water		
	transport pumping stations	kW	396
6A.5	Total length of raw water transport mains and other conveyors	km	9.35
6A.6	Average pumping head - raw water transport	m.hd	18.71
6A.7	Energy consumption - raw water transport (MWh)	MWh	3852.211
6A.8	Total number of raw water transport imports	nr	0
6A.9	Water imported from third parties to raw water transport systems	Ml/d	0.00
6A.10	Total number of raw water transport exports	nr	0
6A.11	Water exported to third parties from raw water transport systems	Ml/d	0.00
6A.12	Total length of raw and pre-treated (non-potable) water		
	transport mains for supplying customers	km	3.19

		Surface	water	Groundv	vater
	Water treatment – treatment type analysis	Water treated MI/d	Number of works nr	Water treated MI/d	Number of works nr
6A.13	All simple disinfection works	0.00	0	0.00	0
6A.14	W1 works	0.00	0	0.00	0
6A.15	W2 works	0.00	0	0.00	0
6A.16	W3 works	0.00	0	35.79	4
6A.17	W4 works	0.00	0	107.36	3
6A.18	W5 works	28.18	1	0.00	0
6A.19	W6 works	0.00	0	0.00	0

	Water treatment - works size	% of total DI DI	Number of works nr
6A.20	Water treatment works in size band 1	0.0	0
6A.21	Water treatment works in size band 2	0.0	0
6A.22	Water treatment works in size band 3	0.0	1
6A.23	Water treatment works in size band 4	2.1	1
6A.24	Water treatment works in size band 5	2.6	1
6A.25	Water treatment works in size band 6	45.0	3
6A.26	Water treatment works in size band 7	49.7	2
6A.27	Water treatment works in size band 8	0.0	0
	Water treatment - other information	Units	Input
6A.28	Peak week production capacity (PWPC)	MI/d	242.90
6A.29	Total PWPC having enhancement expenditure for grey		
	solution improvements to address raw water quality		
	deterioration	MI/d	0.00
6A.30	Total PWPC having enhancement expenditure for		
	green solutions improvements to address raw water	N4L/al	0.00
C A 71	quality deterioration	MI/d	
	Total water treated at more than one type of works	Ml/d	0.00
6A.32	Number of treatment works requiring remedial action because of raw water deterioration	nr	0
6A.33	Zonal population receiving water treated with orthophosphate	'000s	749.816
	Average pumping head - water treatment	m.hd	19.93
	Energy consumption – water treatment (MWh)	MWh	15,884.837
	Total number of water treatment imports	nr	0
6A.37	Water imported from third parties to water treatment works	MI/d	0.00
6A.38	Total number of water treatment exports	nr	0
6A.39	Water exported to third parties from water treatment works	Ml/d	0.00

# 6B – Treated water distribution – assets and operations

		Units	Input
	Assets and operations		
6B.1	Total installed power capacity of potable water pumping stations	kW	12,957
6B.2	Total volumetric capacity of service reservoirs	MI	360.6
6B.3	Total volumetric capacity of water towers	MI	5.1
6B.4	Water delivered (non-potable)	MI/d	0.00
6B.5	Water delivered (potable)	MI/d	139.99
6B.6	Water delivered (billed measured residential properties)	MI/d	70.80
6B.7	Water delivered (billed measured businesses)	MI/d	21.96
6B.8	Proportion of distribution input derived from impounding reservoirs	Propn 0 to 1	0.000
6B.9	Proportion of distribution input derived from pumped storage reservoirs	Propn 0 to 1	0.164
6B.10	Proportion of distribution input derived from river abstractions	Propn 0 to 1	0.000
6B.11	Proportion of distribution input derived from groundwater works, excluding MAR		
	water supply schemes	Propn 0 to 1	0.836
6B.12	Proportion of distribution input derived from AR water supply schemes	Propn 0 to 1	0.000
6B.13	Proportion of distribution input derived from ASR water supply schemes	Propn 0 to 1	0.000
6B.14	Proportion of distribution input derived from saline abstractions	Propn 0 to 1	0.000
6B.15	Proportion of distribution input derived from water reuse schemes	Propn 0 to 1	0.000
6B.16	Total number of potable water pumping stations that pump into and within the treated		
	water distribution system	nr	33
6B.17	Number of potable water pumping stations delivering treated groundwater into the		
	treated water distribution system	nr	7
6B.18	Number of potable water pumping stations delivering surface water into the treated		
	water distribution system	nr	1
6B.19	Number of potable water pumping stations that re-pump water already within the		
~~ ~~	treated water distribution system	nr	24
6B.20	Number of potable water pumping stations that pump water imported from a		1
CD 01	third party supply into the treated water distribution system	nr	1
	Total number of service reservoirs	nr	29
	Number of water towers	nr	5
	Energy consumption - treated water distribution (MWh)	MWh	25,377.307
	Average pumping head - treated water distribution	m.hd	88.93
	Total number of treated water distribution imports	nr	1
	Water imported from third parties to treated water distribution systems	Ml/d	0.00
	Total number of treated water distribution exports	nr	3.00
	Water exported to third parties from treated water distribution systems	Ml/d	1.14
	Peak 7 day rolling average distribution input	Ml/d	221.39
6B.30	Peak 7 day rolling average distribution input/annual average distribution input	%	1.30

# 6B – Treated water distribution – assets and operations continued

#### for the 12 months ended 31 March 2023

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	Units	Input
Water balance – Company level		
6B.31 Measured household consumption (excluding supply pipe leakage)	Ml/d	67.50
6B.32 Unmeasured household consumption (excluding supply pipe leakage	e) Ml/d	44.28
6B.33 Measured non-household consumption (excluding supply pipe leaka	ge) Ml/d	22.24
6B.34 Unmeasured non-household consumption (excluding supply pipe lea	akage) Ml/d	1.71
6B.35 Total annual leakage	Ml/d	22.82
6B.36 Distribution system operational use	Ml/d	2.66
6B.37 Water taken unbilled	Ml/d	3.40
6B.38 Distribution input	Ml/d	164.60
6B.39 Distribution input (pre-MLE)	Ml/d	170.19
Water balance - region 1		
6B.40 Measured household consumption (excluding supply pipe leakage)	MI/d	
6B.41 Unmeasured household consumption (excluding supply pipe leakage	e) Ml/d	
6B.42 Measured non-household consumption (excluding supply pipe leaka	ge) Ml/d	
6B.43 Unmeasured non-household consumption (excluding supply pipe lea	akage) Ml/d	
6B.44 Total annual leakage	MI/d	
6B.45 Distribution system operational use	MI/d	
6B.46 Water taken unbilled	MI/d	
6B.47 Distribution input	MI/d	
6B.48 Distribution input (pre-MLE)	Ml/d	
Water balance - region 2		
6B.49 Measured household consumption (excluding supply pipe leakage)	Ml/d	
6B.50 Unmeasured household consumption (excluding supply pipe leakage	e) Ml/d	
6B.51 Measured non-household consumption (excluding supply pipe leaka	ge) Ml/d	
6B.52 Unmeasured non-household consumption (excluding supply pipe lea	akage) MI/d	
6B.53 Total annual leakage	Ml/d	
6B.54 Distribution system operational use	Ml/d	
6B.55 Water taken unbilled	Ml/d	
6B.56 Distribution input	Ml/d	
6B.57 Distribution input (pre-MLE)	Ml/d	

We are continuing to conduct work - overseen by Ofwat - to ensure our water balance reporting is compliant with all regulatory guidelines. We have agreed with Ofwat that we will not seek to apply for any outperformance payments associated with our leakage performance until this work is concluded.

for the 12	2 months	ended 3	1 March 2023
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		Units	Input
	Components of total leakage (post-MLE) – Company level		
6B.58	Leakage upstream of DMA	Ml/d	3.27
6B.59	Distribution main losses	MI/d	12.03
6B.60	Customer supply pipe losses - measured households excluding void properties	MI/d	3.17
6B.61	Customer supply pipe losses - unmeasured households excluding void properties	MI/d	3.76
6B.62	Customer supply pipe losses - measured non-households excluding void properties	MI/d	0.24
6B.63	Customer supply pipe losses - unmeasured non-households excluding void properties	MI/d	0.08
6B.64	Customer supply pipe losses - void measured households	Ml/d	0.15
6B.65	Customer supply pipe losses - void unmeasured households	MI/d	0.09
6B.66	Customer supply pipe losses - void measured non-households	MI/d	0.02
6B.67	Customer supply pipe losses - void unmeasured non-households	Ml/d	0.01
	Components of total leakage (post-MLE) – region 1		
6B.68	Leakage upstream of DMA	MI/d	
6B.69	Distribution main losses	MI/d	
6B.70	Customer supply pipe losses - measured households excluding void properties	MI/d	
6B.71	Customer supply pipe losses - unmeasured households excluding void properties	MI/d	
6B.72	Customer supply pipe losses - measured non-households excluding void properties	MI/d	
6B.73	Customer supply pipe losses - unmeasured non-households excluding void properties	MI/d	
6B.74	Customer supply pipe losses - void measured households	MI/d	
6B.75	Customer supply pipe losses - void unmeasured households	MI/d	
6B.76	Customer supply pipe losses - void measured non-households	Ml/d	
6B.77	Customer supply pipe losses – void unmeasured non-households	Ml/d	
	Components of total leakage (post-MLE) – region 2		
6B.78	Leakage upstream of DMA	Ml/d	
6B.79	Distribution main losses	Ml/d	
6B.80	Customer supply pipe losses - measured households excluding void properties	MI/d	
6B.81	Customer supply pipe losses - unmeasured households excluding void properties	Ml/d	
6B.82	Customer supply pipe losses - measured non-households excluding void properties	Ml/d	
	Customer supply pipe losses - unmeasured non-households excluding void properties	MI/d	
	Customer supply pipe losses - void measured households	MI/d	
6B.85	Customer supply pipe losses - void unmeasured households	Ml/d	
6B.86	Customer supply pipe losses - void measured non-households	Ml/d	
6B.87	Customer supply pipe losses - void unmeasured non-households	Ml/d	

## 6C – Water network+ – Mains, communication pipes and other data

#### for the 12 months ended 31 March 2023

		Units	Input
	Treated water distribution – mains analysis		
6C.1	Total length of potable mains as at 31 March	km	3,527.9
6C.2	Total length of potable mains relined	km	0.0
6C.3	Total length of potable mains renewed	km	16.3
6C.4	Total length of new potable mains	km	12.7
6C.5	Total length of potable water mains (<320mm)	km	3,227.2
6C.6	Total length of potable water mains (>320mm and $\leq$ 450mm)	km	176.6
6C.7	Total length of potable water mains (>450mm and $\leq$ 610mm)	km	72.0
6C.8	Total length of potable water mains (> 610mm)	km	52.1
	Treated water distribution – mains age profile		
6C.9	Total length of potable mains laid or structurally refurbished pre-1880	km	20.3
6C.10	Total length of potable mains laid or structurally refurbished between 1881 and 1900	km	297.9
6C.11	Total length of potable mains laid or structurally refurbished between 1901 and 1920	km	243.8
6C.12	Total length of potable mains laid or structurally refurbished between 1921 and 1940	km	958.8
6C.13	Total length of potable mains laid or structurally refurbished between 1941 and 1960	km	259.4
6C.14	Total length of potable mains laid or structurally refurbished between 1961 and 1980	km	372.2
6C.15	Total length of potable mains laid or structurally refurbished between 1981 and 2000	km	634.8
6C.16	Total length of potable mains laid or structurally refurbished between 2001 and 2020	km	710.9
6C.17	Total length of potable mains laid or structurally refurbished post, during and after 2021	km	29.8
	Communication pipes		
6C.18	Number of lead communication pipes	nr	100,410
6C.19	Number of galvanised iron communication pipes	nr	4,812
6C.20	Number of other communication pipes	nr	117,577
6C.21	Number of lead communication pipes replaced or relined for water quality	nr	78
	Other		
6C.22	Company area	km²	835
6C.23	Compliance Risk Index	nr	0.01
6C.24	Event Risk Index	nr	105
6C.25	Properties below reference level at end of year	nr	124
6C.26	Average time properties are below the reference level	nr	0

## 6D – Demand management – Metering and leakage activities

		Units	Basic meter	AMR meter	AMI meter
	Metering activities – Totex expenditure				
6D.1	New optant meter installation for existing customers	£m	0.228	0.057	0.000
6D.2	New selective meter installation for existing customers	£m	2.815	0.704	0.000
6D.3	New business meter installation for existing customers	£m	0.000	0.000	0.000
6D.4	Residential meters renewed	£m	0.000	0.000	0.000
6D.5	Business meters renewed	£m	0.000	0.000	0.000
	Metering activities – Explanatory variables				
6D.6	New optant meters installed for existing customers	'000s	1.329	0.363	0.000
6D.7	New selective meters installed for existing customers	'000s	7.016	0.584	0.000
6D.7	New business meters installed for existing customers	'000s	0.013	0.010	0.000
6D.8	Residential meters renewed	'000s	3.480	0.554	0.000
6D.9 6D.10	Business meters renewed	'000s			
		0005	0.149	0.032	0.000
6D.11	Replacement of basic meters with smart meters for residential customers	'000s		0.000	0.000
GD 12	Replacement of AMR meter with AMI meters	0003		0.000	0.000
00.12	for residential customers	'000s			0.000
6D 13	Replacement of basic meters with smart meters	0005			0.000
00.15	for business customers	'000s		0.000	0.000
6D 14	Replacement of AMR meter with AMI meters	0000		01000	0.000
00111	for business customers	'000s			0.000
6D.15	New residential meters installed for existing customers -				
	supply-demand balance benefit	Ml/d	0.71	0.08	0.00
6D.16	New business meters installed for existing customers –				
	supply-demand balance benefit	MI/d			
6D.17	Replacement of basic meter with smart meters for				
	residential customers - supply-demand balance benefit	Ml/d		0.00	0.00
6D.18	Replacement of AMR meter with AMI meter for				
	residential customers - supply-demand balance benefit	MI/d			0.00
6D.19	Replacement of basic meter with smart meters for				
	business customers - supply-demand balance benefit	MI/d		0.00	0.00
6D.20	Replacement of AMR meter with AMI meter for				
	business customers - supply-demand balance benefit	MI/d			0.00
6D.21	Residential properties - meter penetration	%			
			Maintaining	Reducing	
	Leakage activities	Units	leakage	leakage	Total
	Total leakage activity	£m	4.316	4.344	8.660
6D.23	Leakage improvements delivering benefits in 2020-25	MI/d			1.28
	Per capita consumption (excluding supply pipe leakage)				
6D.18	Per capita consumption (measured)	l/h/d	137.32		
6D.19	Per capita consumption (unmeasured)	l/h/d	177.23		

## 9A - Demand management - Innovation competition

#### for the 12 months ended 31 March 2023

		Units	Current year
	Allowed		
9A.1	Allocated innovation competition fund price control revenue	£k	236.13
	Revenue collected for the purposes of the innovation competition		
9A.2	Innovation fund income from customers	£k	218.97
9A.3	Income from customers to fund innovation projects the Company is leading on	£k	-
9A.4	Income from customers as part of the inflation top-up mechanism		-
9A.5	Income from other water companies to fund innovation projects the Company is leading on	£k	-
9A.6	Income from customers that is transferred to other companies as part of the innovation fund	£k	292.81
9A.7	Non-price control revenue (e.g. royalties)	£k	-

Amounts received from customers in relation to innovation competitions is held on the balance sheet and paid to winners as dictated by Ofwat and MOSL documentation.

SES has paid out £292.81k in the year regarding innovation competitions. The £292.81k is in relation to the innovation water challenge settlement agreement and catalyst award.

Tables in section 10 are only applicable to companies participating in the green recovery, which the Company did not apply for due to our proposed projects not matching the criteria for application, so have therefore been omitted.

We can confirm that none of the innovation funds were being used for business-as-usual activities, these are ring fenced funds that are used for the initial purpose.

## 11A – Greenhouse gas emissions

#### for the 12 months ended 31 March 2023

		Units	Total
	Scope one emissions		
11A.1	Burning of fossil fuels (location-based)	tCO <sub>2</sub> e	441.390
11A.2	Burning of fossil fuels (market-based)	tCO2e	441.390
11A.3	Process and fugitive emissions	tCO <sub>2</sub> e	7.520
11A.4	Vehicle transport	tCO <sub>2</sub> e	430.660
11A.5	Emissions from land	tCO <sub>2</sub> e	0.000
11A.6	Total scope one emissions (location-based)	tCO <sub>2</sub> e	879.570
11A.7	Total scope one emissions (market-based)	tCO <sub>2</sub> e	879.570
		10020	
11A.8	Scope one emissions; GHG type CO <sub>2</sub>	tCO2e	862.180
	Scope one emissions; GHG type CH <sub>4</sub>	tCO <sub>2</sub> e	0.590
	Scope one emissions; GHG type $N_2O$	00020	9.280
11A.11	Scope one emissions; GHG other types	tCO2e	7.520
<u>11A.11</u>		10026	7.520
	Scope two emissions		
11 \( 12)	Purchased electricity (location-based)	tCO2e	10,506.800
	Purchased electricity (market-based)	tCO <sub>2</sub> e	19,079.900
	Purchased heat	tCO <sub>2</sub> e	0.000
	Electric vehicles		
		tCO <sub>2</sub> e	9.120
	Removal of electricity to charge electric vehicles at site	tCO <sub>2</sub> e	-9.120
	Total scope two emissions (location-based)	tCO <sub>2</sub> e	10,506.800
11A.18	Total scope two emissions (market-based)	tCO <sub>2</sub> e	19,079.900
11A.19	Scope two emissions; GHG type CO <sub>2</sub>	tCO2e	10,397.910
11A.20	Scope two emissions; GHG type CH₄	tCO <sub>2</sub> e	43.500
11A.21	Scope two emissions; GHG type $N_2O$	tCO <sub>2</sub> e	74.500
11A.22	Scope two emissions; GHG other types	tCO <sub>2</sub> e	0.000
	Scope three emissions		
	Business travel	tCO2e	22.160
11A.24	Business travel Outsourced activities	tCO2e tCO2e	22.160 426.290
11A.24	Business travel Outsourced activities Purchased electricity; extraction, production, transmission and distribution	tCO <sub>2</sub> e	426.290
11A.24 11A.25	Business travel Outsourced activities Purchased electricity; extraction, production, transmission and distribution (location-based)	_	
11A.24 11A.25	Business travel Outsourced activities Purchased electricity; extraction, production, transmission and distribution (location-based) Purchased electricity; extraction, production, transmission and distribution	tCO <sub>2</sub> e	426.290 961.140
11A.24 11A.25 11A.26	Business travel Outsourced activities Purchased electricity; extraction, production, transmission and distribution (location-based) Purchased electricity; extraction, production, transmission and distribution (market-based)	tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e	426.290 961.140 961.140
11A.24 11A.25 11A.26 11A.27	Business travel Outsourced activities Purchased electricity; extraction, production, transmission and distribution (location-based) Purchased electricity; extraction, production, transmission and distribution (market-based) Purchased heat; extraction, production, transmission and distribution	tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e	426.290 961.140 961.140 0.000
11A.24 11A.25 11A.26 11A.27 11A.28	Business travel Outsourced activities Purchased electricity; extraction, production, transmission and distribution (location-based) Purchased electricity; extraction, production, transmission and distribution (market-based) Purchased heat; extraction, production, transmission and distribution Purchased fuels; extraction, production, transmission and distribution	tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e	426.290 961.140 961.140 0.000 100.503
11A.24 11A.25 11A.26 11A.27 11A.28 11A.29	Business travel Outsourced activities Purchased electricity; extraction, production, transmission and distribution (location-based) Purchased electricity; extraction, production, transmission and distribution (market-based) Purchased heat; extraction, production, transmission and distribution Purchased fuels; extraction, production, transmission and distribution Chemicals	tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e	426.290 961.140 961.140 0.000 100.503 3,974.340
11A.24 11A.25 11A.26 11A.27 11A.28 11A.29 11A.30	Business travel Outsourced activities Purchased electricity; extraction, production, transmission and distribution (location-based) Purchased electricity; extraction, production, transmission and distribution (market-based) Purchased heat; extraction, production, transmission and distribution Purchased heat; extraction, production, transmission and distribution Purchased fuels; extraction, production, transmission and distribution Chemicals Disposal of waste	tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e	426.290 961.140 961.140 0.000 100.503 3,974.340 0.000
11A.24 11A.25 11A.26 11A.27 11A.28 11A.29 11A.30	Business travel Outsourced activities Purchased electricity; extraction, production, transmission and distribution (location-based) Purchased electricity; extraction, production, transmission and distribution (market-based) Purchased heat; extraction, production, transmission and distribution Purchased fuels; extraction, production, transmission and distribution Chemicals	tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e	426.290 961.140 961.140 0.000 100.503 3,974.340
11A.24 11A.25 11A.26 11A.27 11A.28 11A.29 11A.30 11A.31	Business travel Outsourced activities Purchased electricity; extraction, production, transmission and distribution (location-based) Purchased electricity; extraction, production, transmission and distribution (market-based) Purchased heat; extraction, production, transmission and distribution Purchased heat; extraction, production, transmission and distribution Purchased fuels; extraction, production, transmission and distribution Chemicals Disposal of waste	tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e tCO <sub>2</sub> e	426.290 961.140 961.140 0.000 100.503 3,974.340 0.000
11A.24 11A.25 11A.26 11A.27 11A.28 11A.29 11A.30 11A.31 11A.32	Business travel Outsourced activities Purchased electricity; extraction, production, transmission and distribution (location-based) Purchased electricity; extraction, production, transmission and distribution (market-based) Purchased heat; extraction, production, transmission and distribution Purchased fuels; extraction, production, transmission and distribution Chemicals Disposal of waste Total scope three emissions (location-based) Total scope three emissions (market-based)	$tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$	426.290 961.140 961.140 0.000 100.503 3,974.340 0.000 5,484.433 5,484.433
11A.24 11A.25 11A.26 11A.27 11A.28 11A.29 11A.30 11A.31 11A.32 11A.33	Business travel Outsourced activities Purchased electricity; extraction, production, transmission and distribution (location-based) Purchased electricity; extraction, production, transmission and distribution (market-based) Purchased heat; extraction, production, transmission and distribution Purchased fuels; extraction, production, transmission and distribution Chemicals Disposal of waste Total scope three emissions (location-based) Total scope three emissions (market-based) Scope three emissions; GHG type CO <sub>2</sub>	tCO <sub>2</sub> e tCO <sub>2</sub> e	426.290 961.140 961.140 0.000 100.503 3,974.340 0.000 5,484.433 5,484.433 1,392.930
11A.24 11A.25 11A.26 11A.27 11A.28 11A.29 11A.30 11A.31 11A.32 11A.33 11A.34	Business travel Outsourced activities Purchased electricity; extraction, production, transmission and distribution (location-based) Purchased electricity; extraction, production, transmission and distribution (market-based) Purchased heat; extraction, production, transmission and distribution Purchased fuels; extraction, production, transmission and distribution Chemicals Disposal of waste Total scope three emissions (location-based) Total scope three emissions (market-based)	$tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$ $tCO_2e$	426.290 961.140 961.140 0.000 100.503 3,974.340 0.000 5,484.433 5,484.433

# **11A – Greenhouse gas emissions** continued

for the	12 months	ended 31	March 2023
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		Units	Total
	Gross operational emissions (scope one, two and three)		
11A.37	Gross operational emissions (location-based)	tCO <sub>2</sub> e	16,870.803
11A.38	Gross operational emissions (market-based)	tCO <sub>2</sub> e	25,443.903
	Emissions reductions		
11A.39	Exported renewables	tCO <sub>2</sub> e	N/A
11A.40	Exported biomethane	tCO <sub>2</sub> e	N/A
11A.41	Insets	tCO <sub>2</sub> e	N/A
11A.42	Other emissions reductions	tCO <sub>2</sub> e	N/A
11A.43	Total emissions reductions	tCO <sub>2</sub> e	N/A
	Net annual emissions		
11A.44	Net annual emissions - location-based	tCO <sub>2</sub> e	16,870.803
11A.45	Net annual emissions - market-based	tCO <sub>2</sub> e	25,443.903
	GHG intensity ratios		
11A.46	Emissions per MI of treated water	kgCO <sub>2</sub> e/MI	271.510
11A.47	Emissions per MI of sewage treated	kgCO2e/MI	N/A
	Other		
11A.48	Green tariff electricity	tCO <sub>2</sub> e	-10,506.800
	Capital projects		
11A.49	Capital projects (cradle-to-gate)	tCO <sub>2</sub> e	8,478.000
	Capital projects (cradle-to-build)	tCO <sub>2</sub> e	N/A
	Purchased goods and services		
11A.51	Purchased goods and services	tCO <sub>2</sub> e	7,145.000

### Notes to the regulatory accounts

#### 1 - Transactions with associated companies

Services provided by the Company and recharged to associated companies

Associate company	Company principal activity	Service provided	Turnover of associate during 2022/23	Terms of supply	Value (£'000)
Allmat (East Surrey) Ltd	Builders merchant	Rent of land	2,531	Other market testing	71
Allmat (East Surrey) Ltd	Builders merchant	Management services	2,531	Actual costs	6
Advanced Minerals Ltd	Mineral processing	Sale of water treatment	2,211	Actual costs	15
Sutton and East Surrey Water Services Ltd	Non-household water retailer	Management services	60,882	Actual costs	95
Sutton and East Surrey Water Services Ltd	Non-household water retailer	Meter reading	60,882	Actual costs	29
Sutton and East Surrey Water Services Ltd	Non-household water retailer	Wholesale water	60,882	Market code	6,337
Total value of services provided by the Company					6,553

#### Services provided to the Company by associated companies

Associate company	Company principal activity	Service provided	Turnover of associate during 2022/23	Terms of supply	Value (£'000)
Allmat (East Surrey) Ltd	Builders merchant	Materials for maintenance	2,531	Actual cost	2
Advanced Minerals Ltd	Mineral processing	Waste disposal	2,221	Actual cost	20
Sutton and East Surrey Water Services Ltd	Plumbing repairs	Leak repairs	60,882	Competitive tendering	421
Sutton and East Surrey Water Services Ltd	Plumbing repairs	Water efficiency services	60,882	Competitive tendering	43
Total value of services provided to the Company					486

The annual turnover disclosed for the associated companies is derived from their respective unaudited management accounts.

To the best of the directors' knowledge, all appropriate transactions with associated companies have been disclosed in accordance with Condition F of the Company's Instrument of Appointment and Regulatory Accounting Guidelines 5.07.

#### SES Water

66-74 London Road Redhill Surrey RH1 1LJ 01737 772000 www.seswater.co.uk

SES Water is a trading name of Sutton and East Surrey Water Plc

Registered office London Road, Redhill, Surrey, RH1 1LJ.

Registered in England number 2447875